

# Process Management

# Process Management

- Characteristics of (Good) Coordination
- A Taxonomy of Coordination Mechanisms
  - *decoupling*
  - predefined *processes*
  - predefined *organizations*
  - *emergent* coordination
- Lessons & Future Directions

# What is Coordination?

- help agents decide *what to do when* given inter-agent dependencies
- required for selfish *or* altruistic agents
- a *control uncertainty reduction* mechanism
- leads to the creation of (implicit or explicit) agent *commitments*

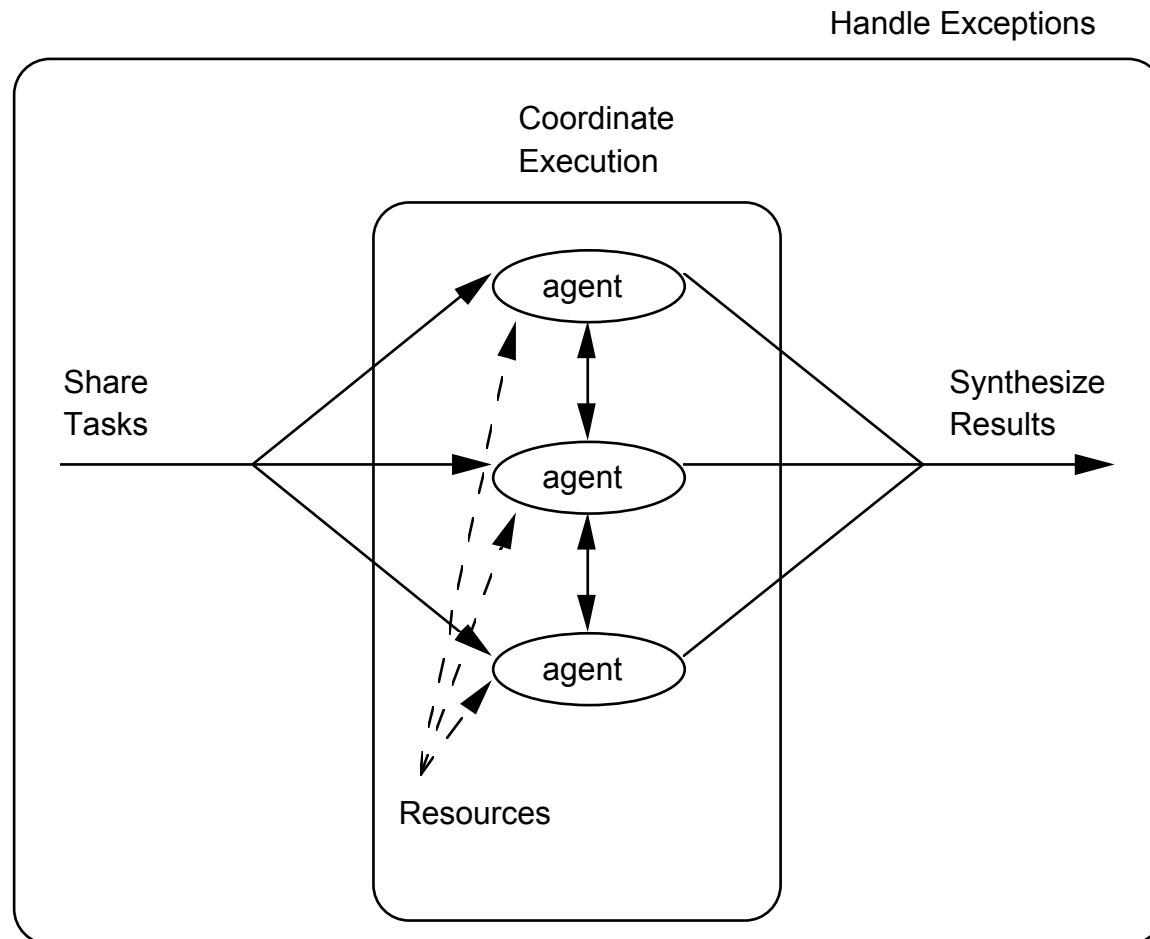
# What is *Good* Coordination?

- solution quality
- efficiency
  - reduced by both under- *and* over-coordination!
- clarity
- robustness

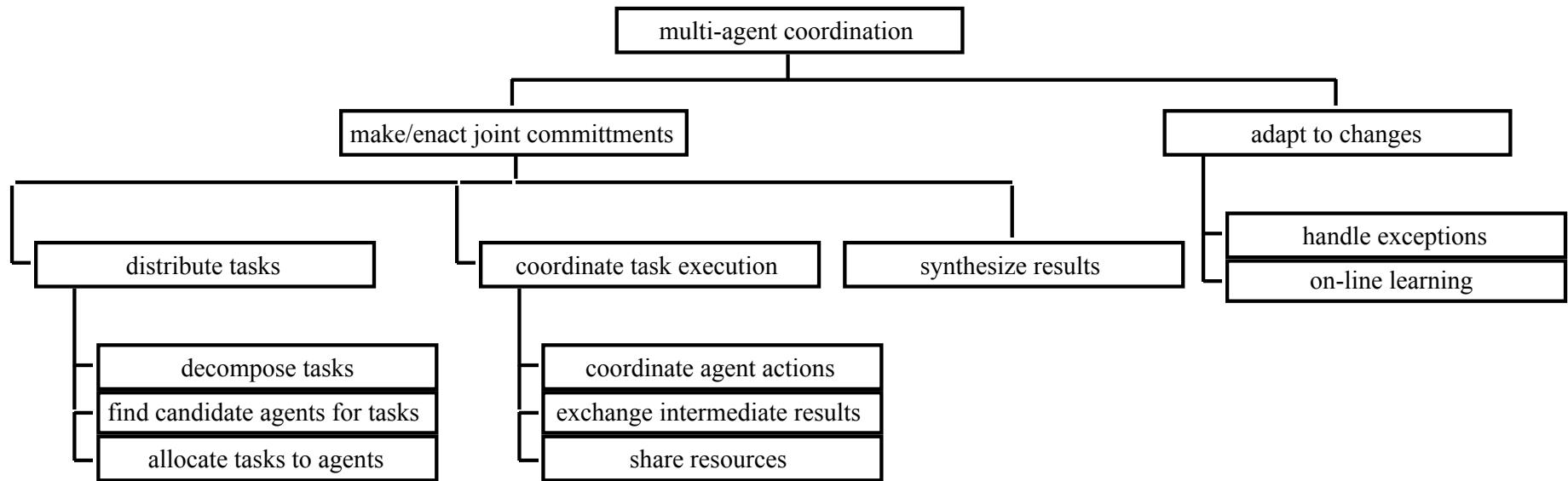
# What is *Good* Coordination? cont.

- works in realistic domains
  - no assumption of knowledge sharing
  - no global viewpoint or control
  - “large grain size” agents

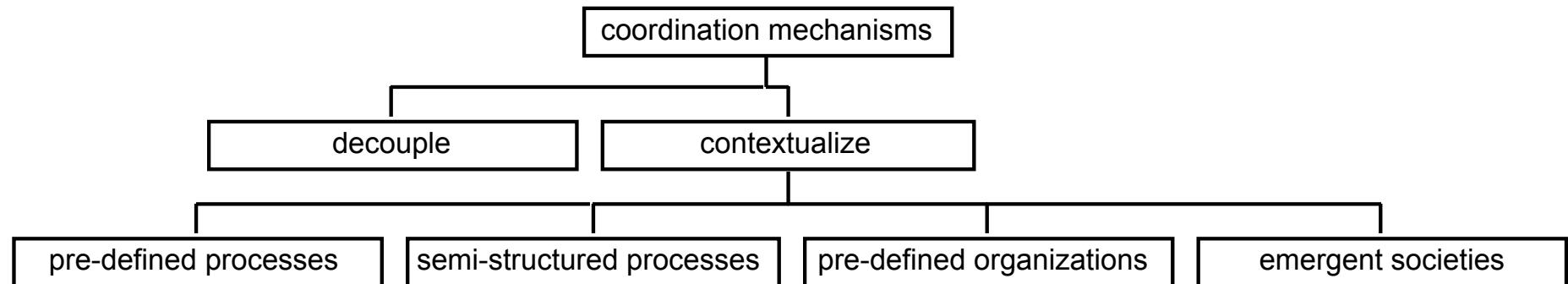
# A Model of Coordination



# Coordination Tasks



# A Coordination Taxonomy



# Decoupling vs Contextualization

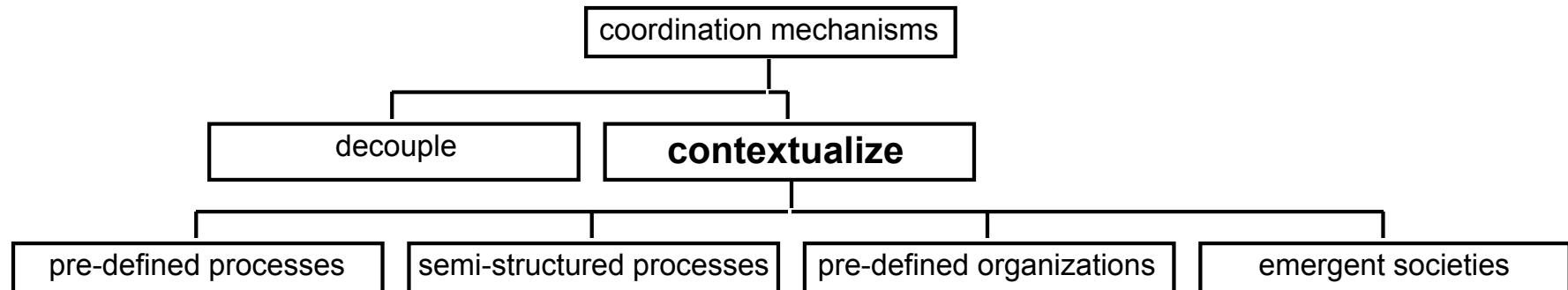
- define independent tasks
  - decompose into [mostly] unconnected dependency graphs
  - predefine decision constraints
- replicate resources
  - data
  - functions
  - I/O buffering (“slack”)

# Tradeoffs

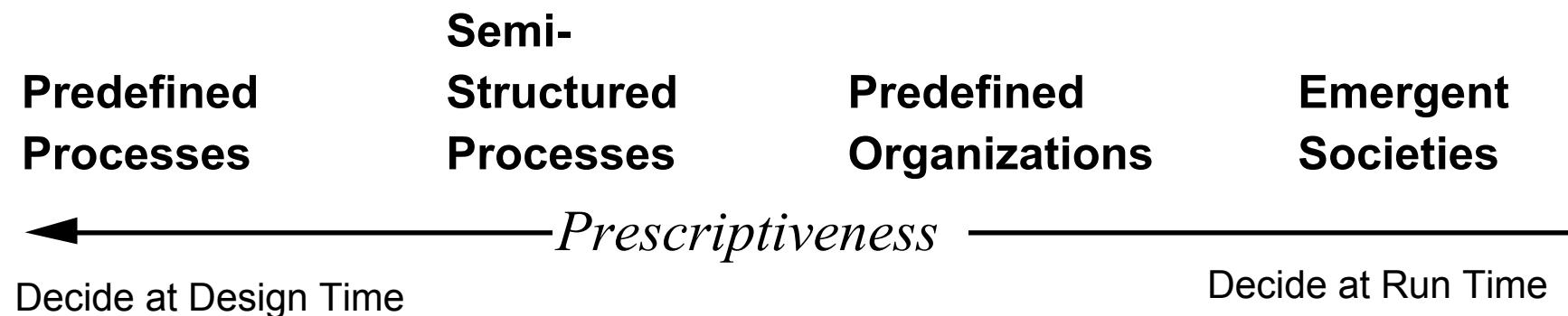
| Mechanism     | Pros  | Cons   |
|---------------|---|--|
| decouple      | <ul style="list-style-type: none"><li>• less control reasoning</li></ul>                      | <ul style="list-style-type: none"><li>• often leads to non-optimal solutions</li><li>• difficult in some domains</li></ul> |
| contextualize | <ul style="list-style-type: none"><li>• potential for optimality</li><li>• adaptive</li></ul> | <ul style="list-style-type: none"><li>• more control reasoning</li></ul>   |

Decoupling can be used to *reduce*, rather than *eliminate*, the need for coordination

# Contextualized Coordination



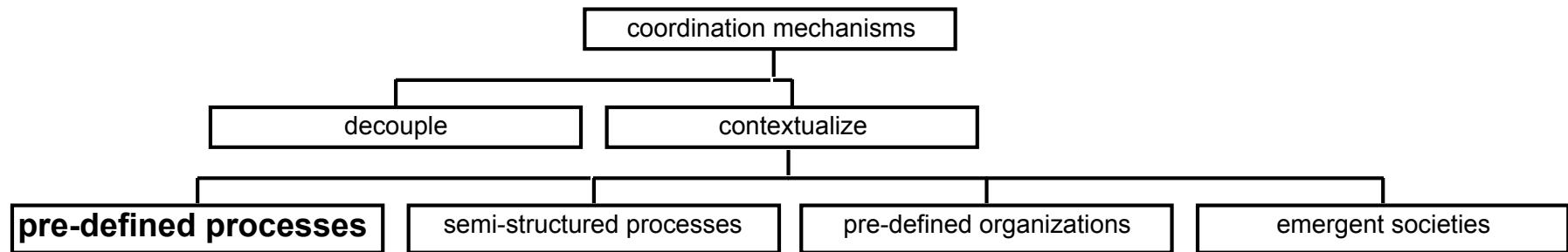
# The Prescriptiveness Continuum



# Tradeoffs

| <b>Issue</b>   | <b>Predefined</b>        | <b>Emergent</b>         |
|--|--------------------------|-------------------------|
| underlying metaphor                                    | command and control      | economics, biology      |
| appropriate domains                                    | predictable, centralized | dynamic, distributed    |
| <b>Issues favoring centrally predefined mechanisms</b> |                          |                         |
| theoretical optima?                                    | yes                      | no                      |
| predictability of system                               | at individual level      | only at aggregate level |
| needs high bandwidth and coordination-savvy agents?    | no                       | yes                     |
| technology maturity                                    | high                     | low                     |
| <b>Issues favoring distributed emergent mechanisms</b> |                          |                         |
| match to distributed reality                           | low                      | high                    |
| adaptability/robustness                                | low                      | high                    |
| ease of development                                    | low                      | high                    |
| agent homogeneity constraints                          | restrictive              | nonrestrictive          |

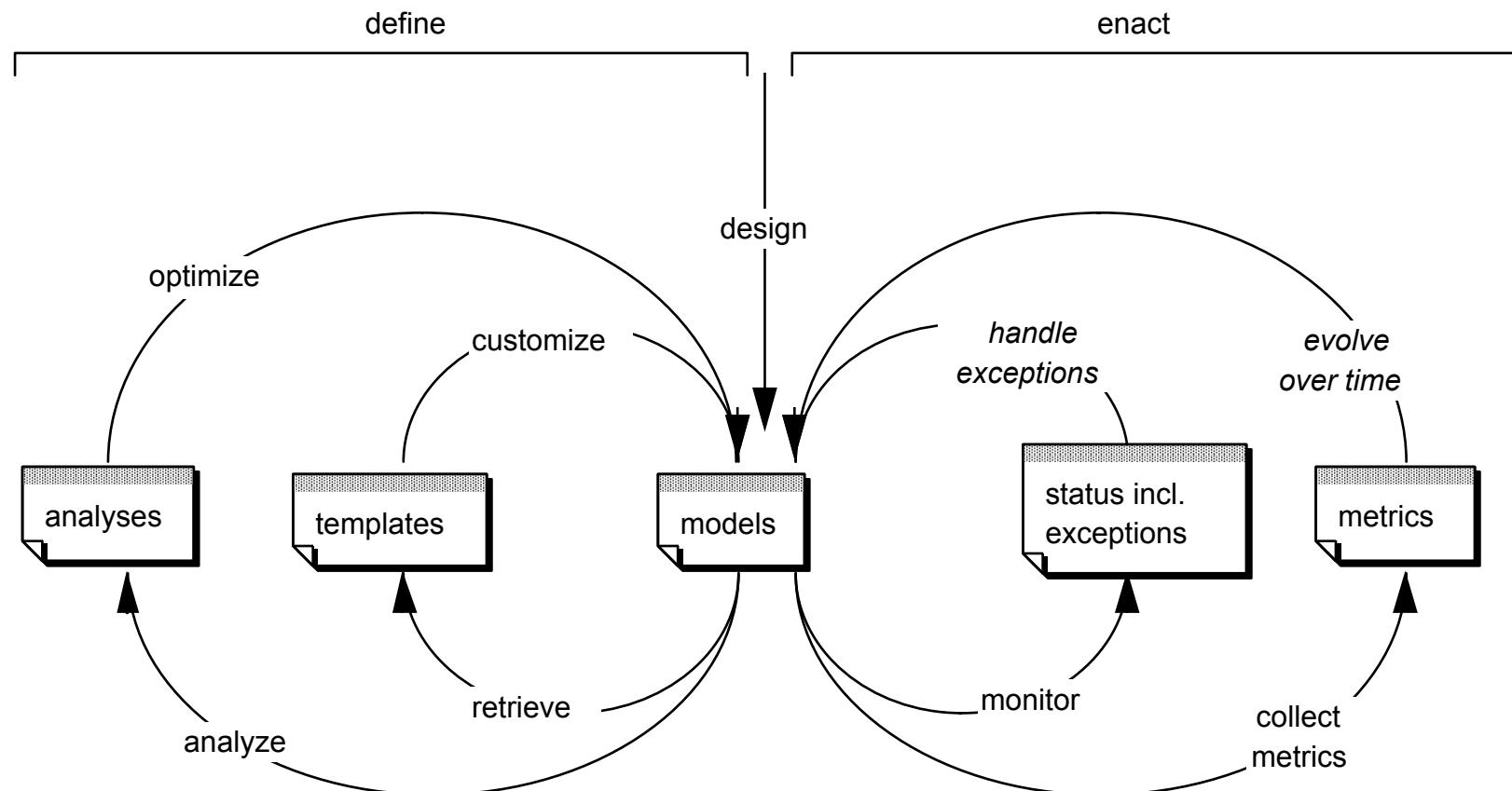
# Predefined Process Models



# A Dominant Approach

- mature technology
- successful for consistent high volume processes
  - manufacturing control (CIM)
  - finance & insurance business processes (workflow)

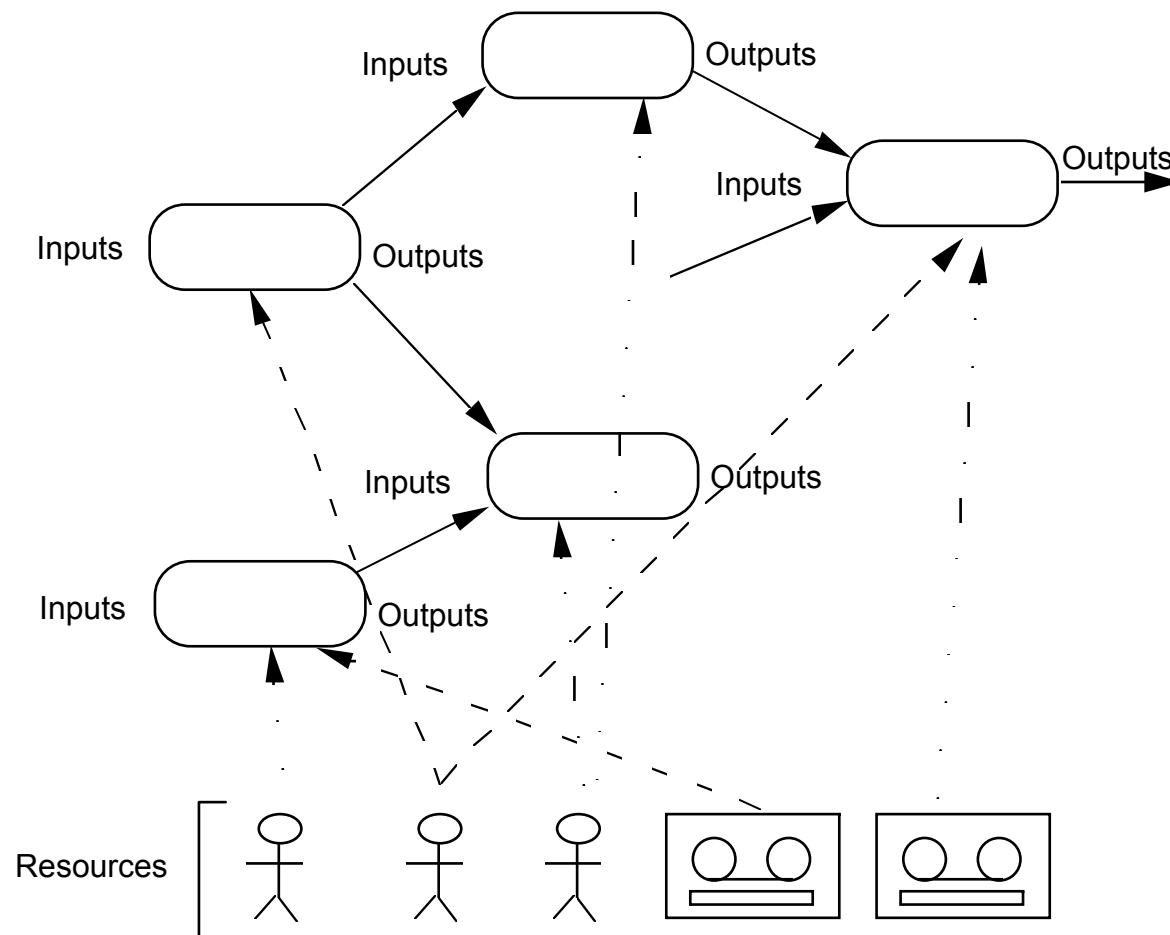
# Types of Process Management Technology



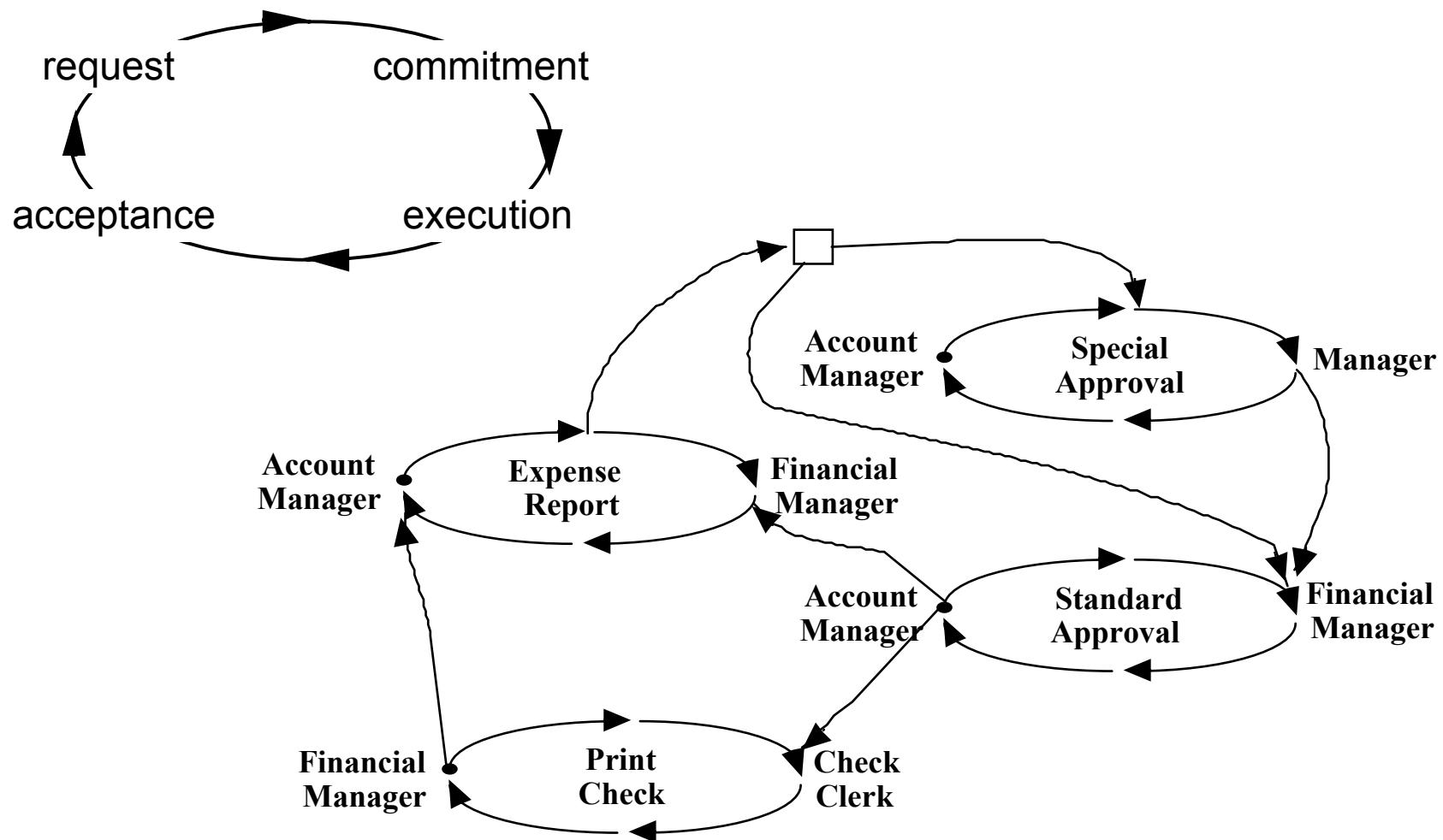
# Process Modelling

- What It Does
  - Creates formal model of collaborative work tasks, resources, artifacts & their relations
- Many COTS tools available
  - IDEF is dominant standard, but others (TI IETF, CIMOSA) also exist
  - bundled with many tool types (e.g. project management, workflow ...)

# IPO Representations



# Speech Act-Based Models



# Tradeoffs

## Type      Pros      Cons

|                  |  |  |
|------------------|--|--|
| IPO              | <ul style="list-style-type: none"><li>• standardized</li><li>• manage at arbitrary level of detail</li></ul> | <ul style="list-style-type: none"><li>• weak methodology</li></ul>                 |
| speech act based | <ul style="list-style-type: none"><li>• good thinking tool</li></ul>   | <ul style="list-style-type: none"><li>• verbose</li><li>• learning curve</li></ul> |

# Benefits

- Sharable Process Models
  - Discussion
  - Training
- The Opportunity to Re-Think Processes
- Enables Uses
  - analysis
  - enactment

# Process Analysis

- What it Does
  - produce evaluation metrics without enactment
- Many mature COTS tools available
  - especially for simulation
- Benefits
  - cheaper/safer/quicker than the “real thing”
  - allows exploring more options
  - useful as teaching tool

# Types of Analysis Technology

| Type   | Pros  | Cons   |
|--|---|--|
| simulation   | <ul style="list-style-type: none"><li>• mature</li></ul>                            | <ul style="list-style-type: none"><li>• model quality is bottleneck</li><li>• requires careful experimental design</li><li>• low-level metrics</li></ul> |
| deduction<br>(e.g. critical path, deadlock, concurrency) | <ul style="list-style-type: none"><li>• no need for experiment design etc</li></ul> | <ul style="list-style-type: none"><li>• very limiting assumptions</li><li>• limited info</li></ul>   |

# Matrix Model Analysis

$$\begin{array}{c} \text{(a)} \\ \left[ \begin{array}{cccc|cc} * & * & * & * & * & * \\ * & * & * & * & * & * \\ * & * & * & * & * & * \\ * & * & * & * & * & * \\ \hline * & * & * & * & * & * \\ * & * & * & * & * & * \end{array} \right] \\ \text{(b)} \\ \left[ \begin{array}{cccc|cc} * & * & * & * & * & * \\ * & * & * & * & * & * \\ * & * & * & * & * & * \\ * & * & * & * & * & * \\ \hline * & * & * & * & * & * \\ * & * & * & * & * & * \end{array} \right] \\ \text{(c)} \\ \left[ \begin{array}{cccc|cc} * & * & * & * & * & * \\ * & * & * & * & * & * \\ * & * & * & * & * & * \\ * & * & * & * & * & * \\ \hline * & * & * & * & * & * \\ * & * & * & * & * & * \end{array} \right] \end{array}$$

Figure 1 Three types of matrices: (a) uncoupled matrix; (b) decoupled matrix; (c) coupled matrix.

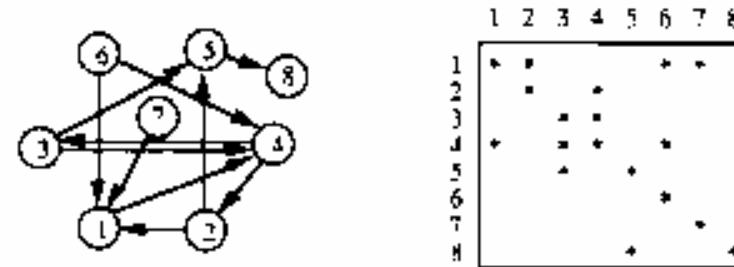


Figure 2 Digraph of activities and the corresponding incidence matrix.

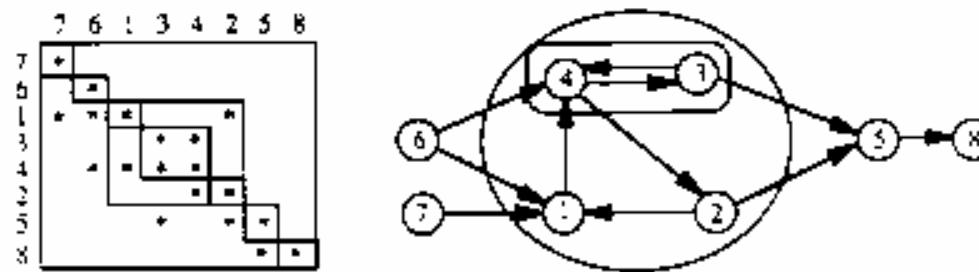
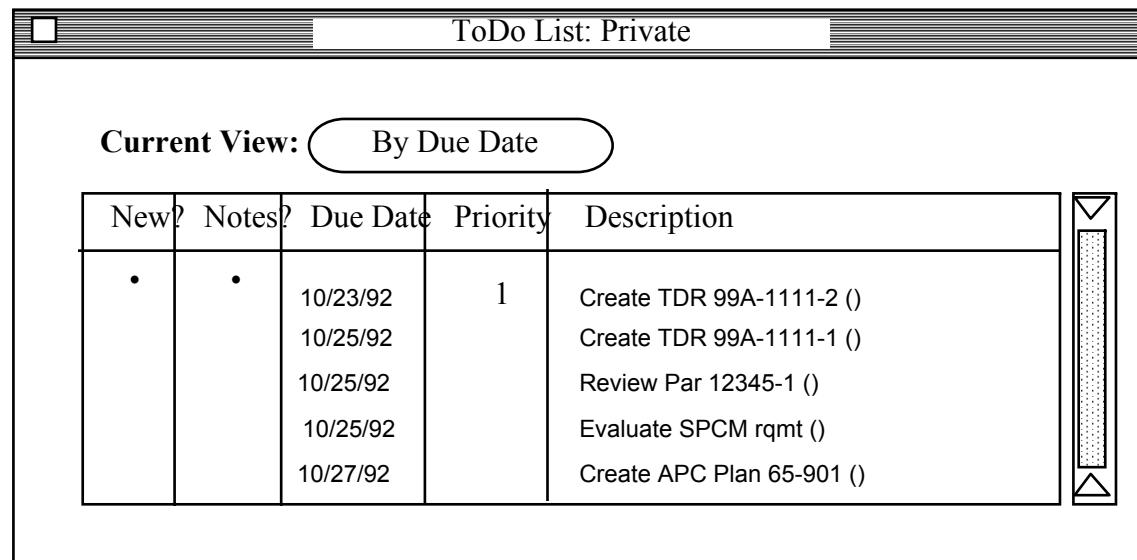


Figure 3 Ordered incidence matrix and the corresponding digraph

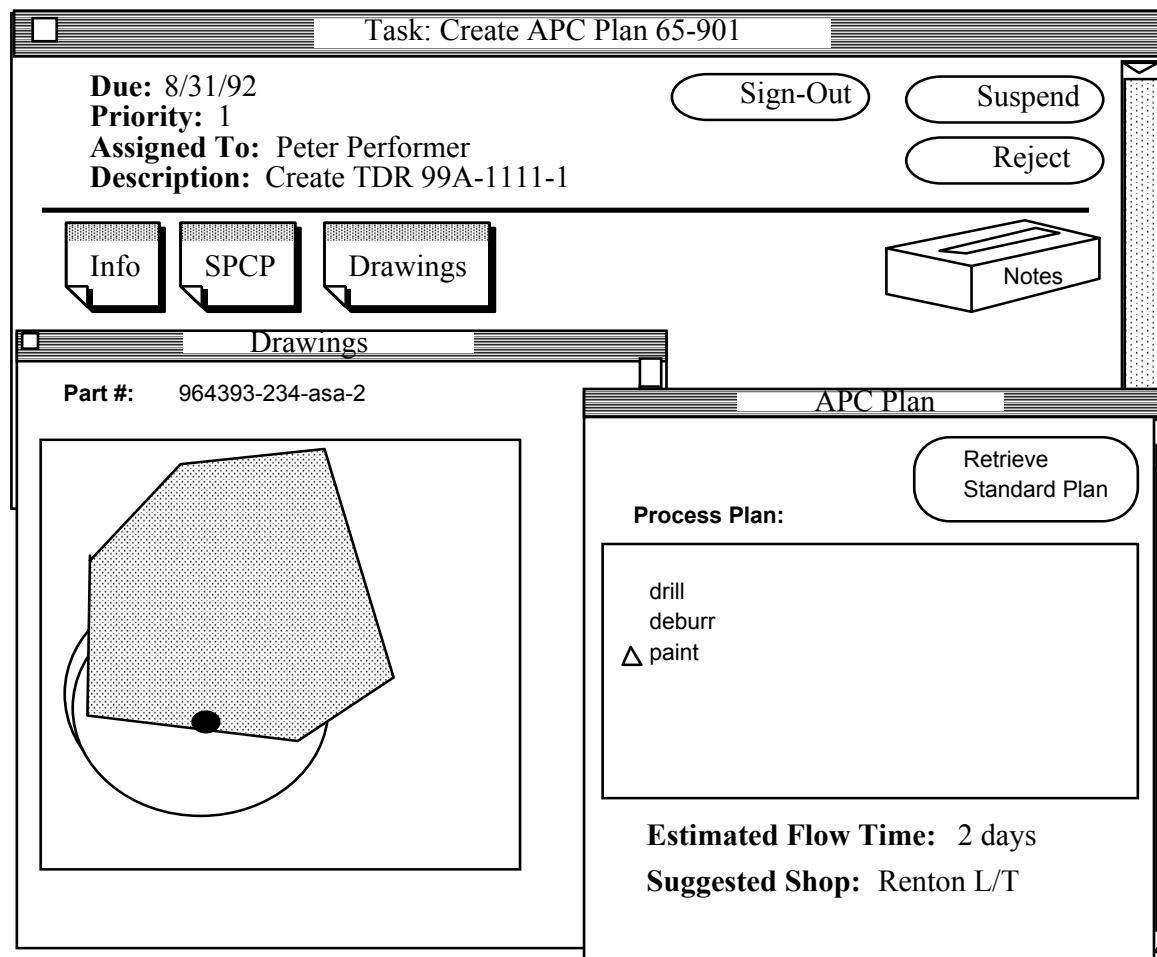
# Process Enactment (Workflow)

- workflow addresses key weaknesses of manual business processes
  - information access: 80% of task performance time is information access (Xerox)
  - 80% of errors are clerical (Boeing)
  - tracking and metrics (for CQI)
- a billion-dollar industry, including 70+ products and all major players (IBM, HP, Xerox, Microsoft ...)

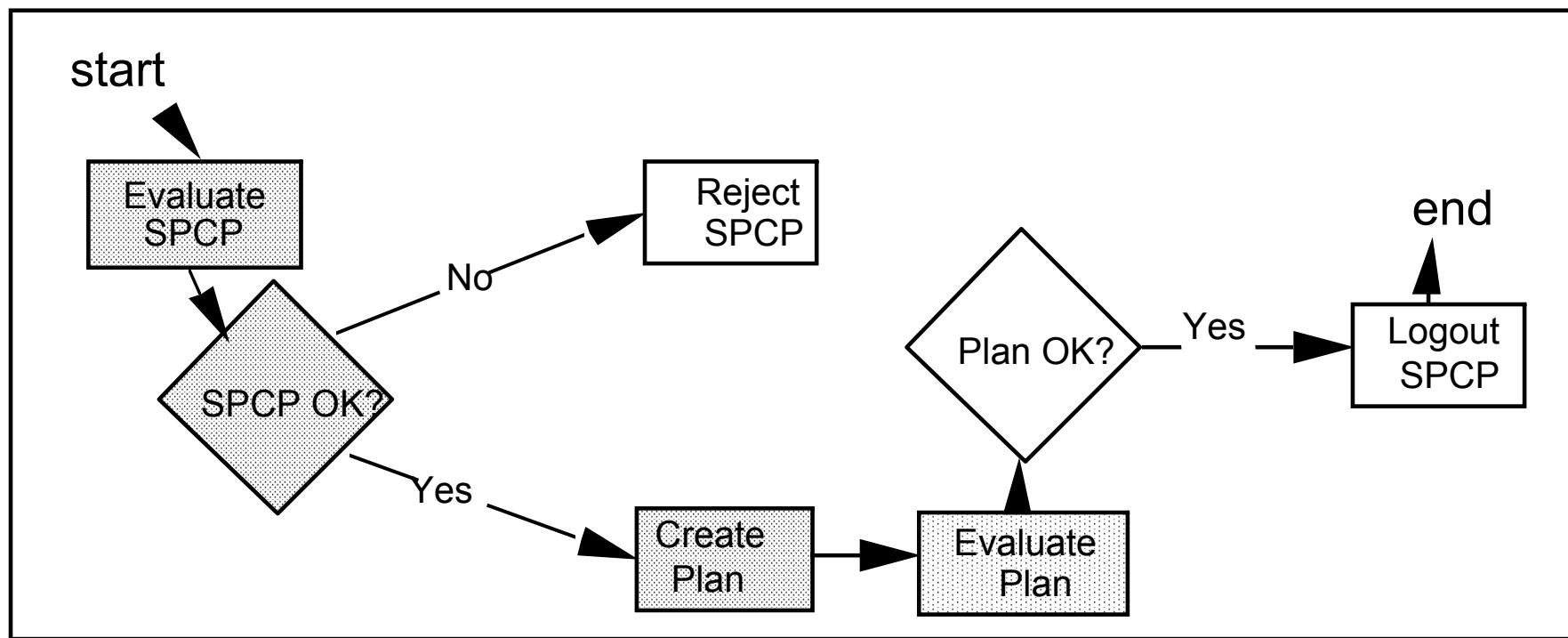
# ToDo Lists



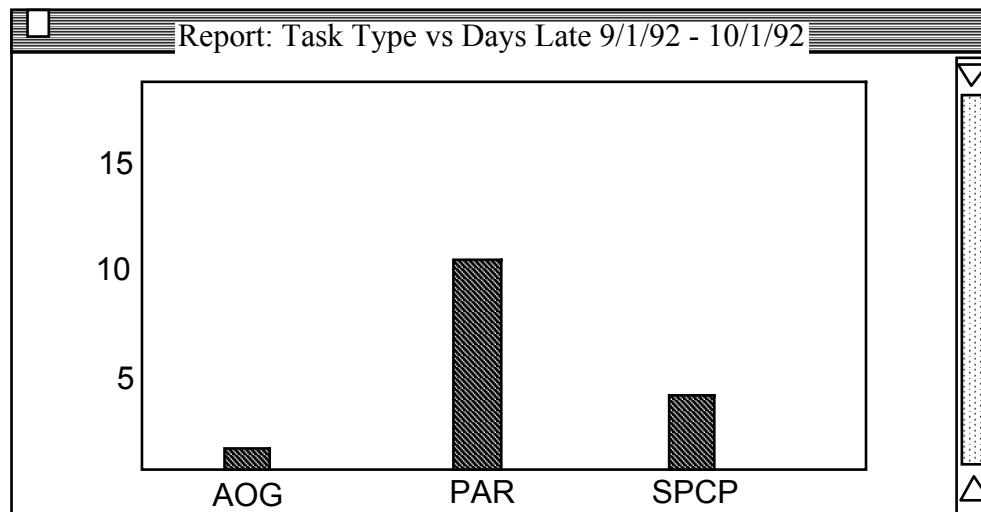
# Task Performance Environment



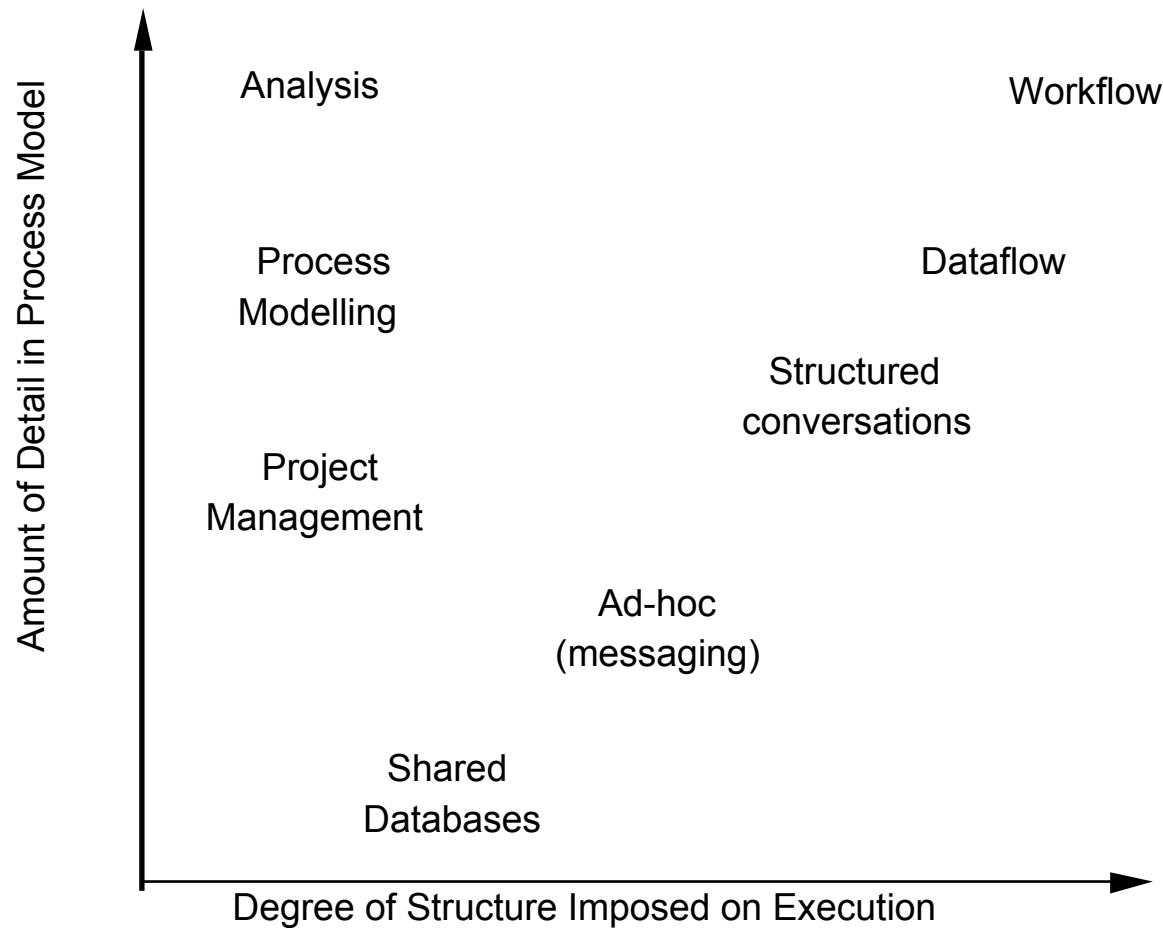
# Status Tracking



# Metrics Collection



# Process Technology Space



# Workflow vs Dataflow

| <i>Dataflow</i>  | <i>Workflow</i>  |
|--|--|
| <b>Focus: communication among computer systems on multiple platforms</b> | <b>Focus: business processes with human participants</b>                             |
| <b>Passes <i>information</i> among agents</b>                            | <b>Passes <i>tasks</i> among agents</b>  |
| <b>Dataflows are pre-defined and rigid (scientific computing)</b>        | <b>Workflows may not be pre-defined and can have exceptions</b>                      |
| <b>Systems are FIFO</b>  | <b>People have tasks queue and reason about ordering/merging</b>                     |
| <b>Systems are inter-changeable</b>                                      | <b>People have unique skills and positions - proper task assignment is important</b> |
| <b>Systems just require input data</b>                                   | <b>People require task execution environment</b>                                     |

# Key Challenges

Weaknesses in “traditional” process model representations underly most problems with process management technology

they’re too expensive to define  
we don’t get what we need

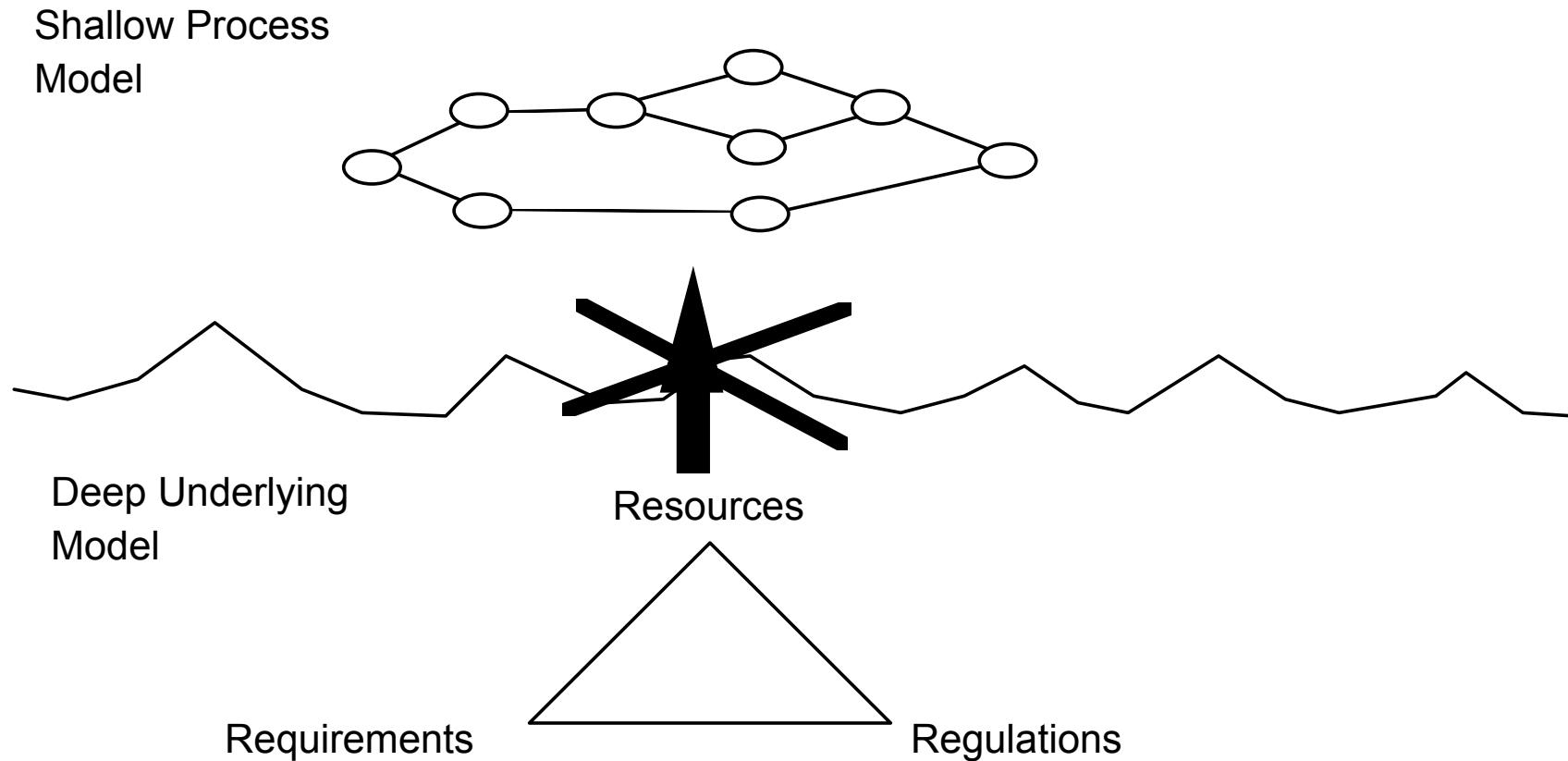
# Too Expensive to Define

- ... from scratch
  - sheer size & complexity
  - exceptional conditions
  - single-user bottleneck
- ... by customizing cases
  - weak *indexing*
  - no process *rationale*

# You Don't Get What You Need



# Formalizes Haphazard Evolution

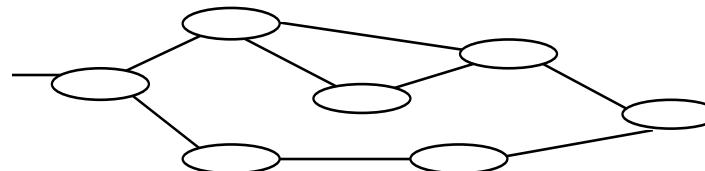


# Process Obsolescence

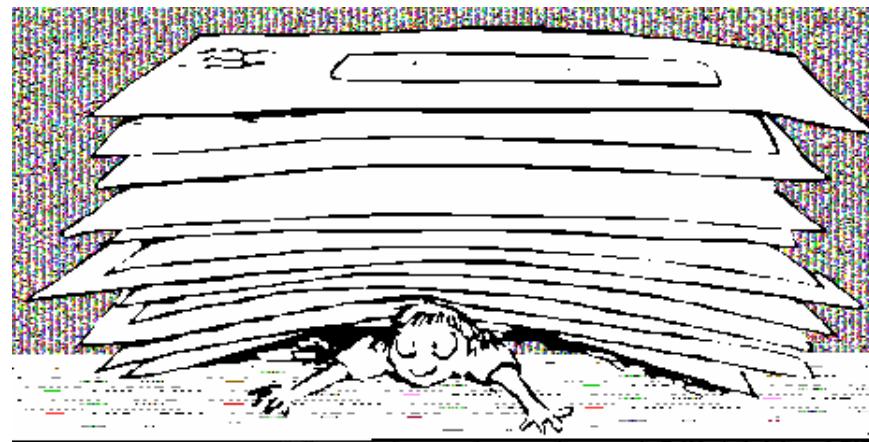


# The Big White Lie

The Myth



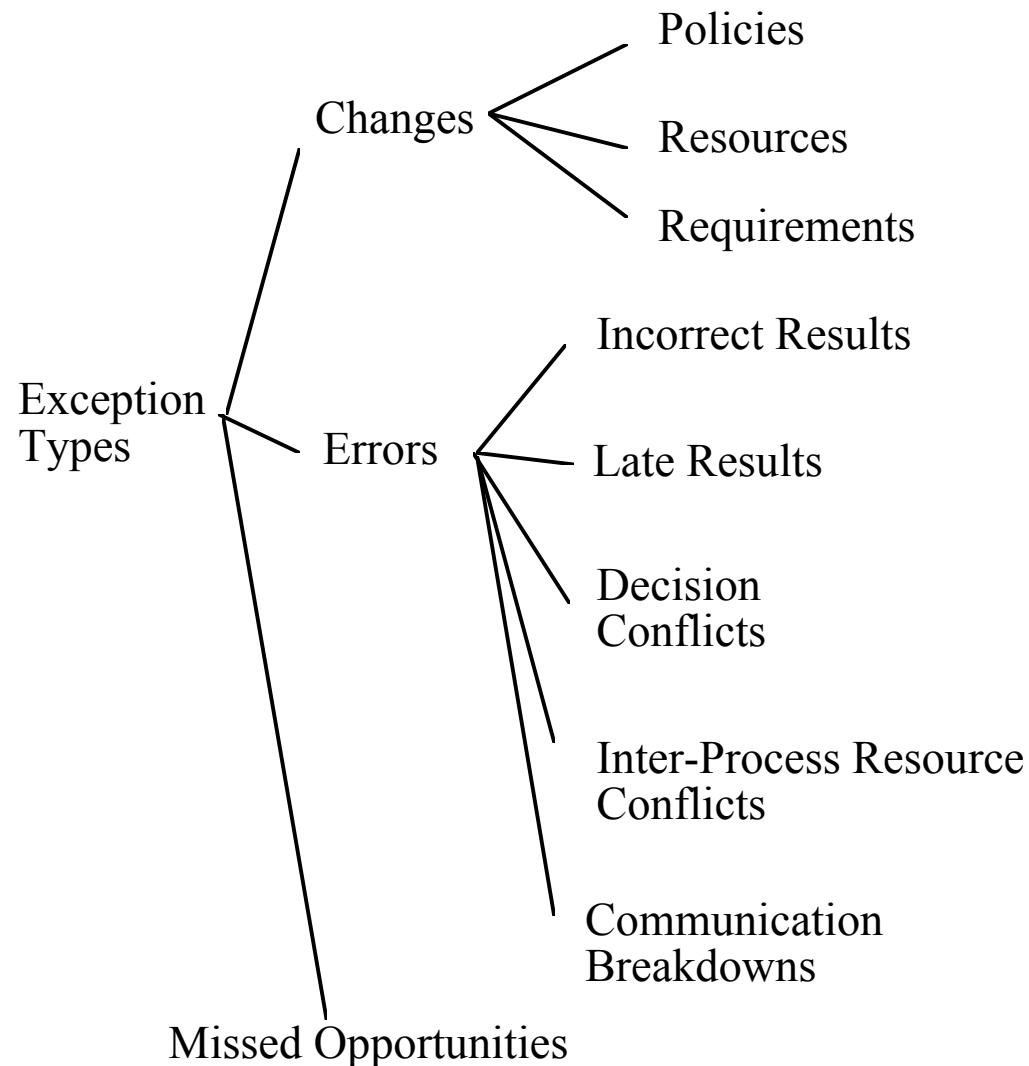
The Reality



# Tough to Represent Semi-Structured Processes

- “throw over walls” can be wrong metaphor
  - e.g. for multi-disciplinary design teams - tasks interact, new tasks arise constantly
- excessive prescriptiveness can be harmful
  - Real-life processes are often discretionary & opportunistic
  - exceptions and their appropriate resolutions can be difficult to predict

# Vulnerable to Exceptions



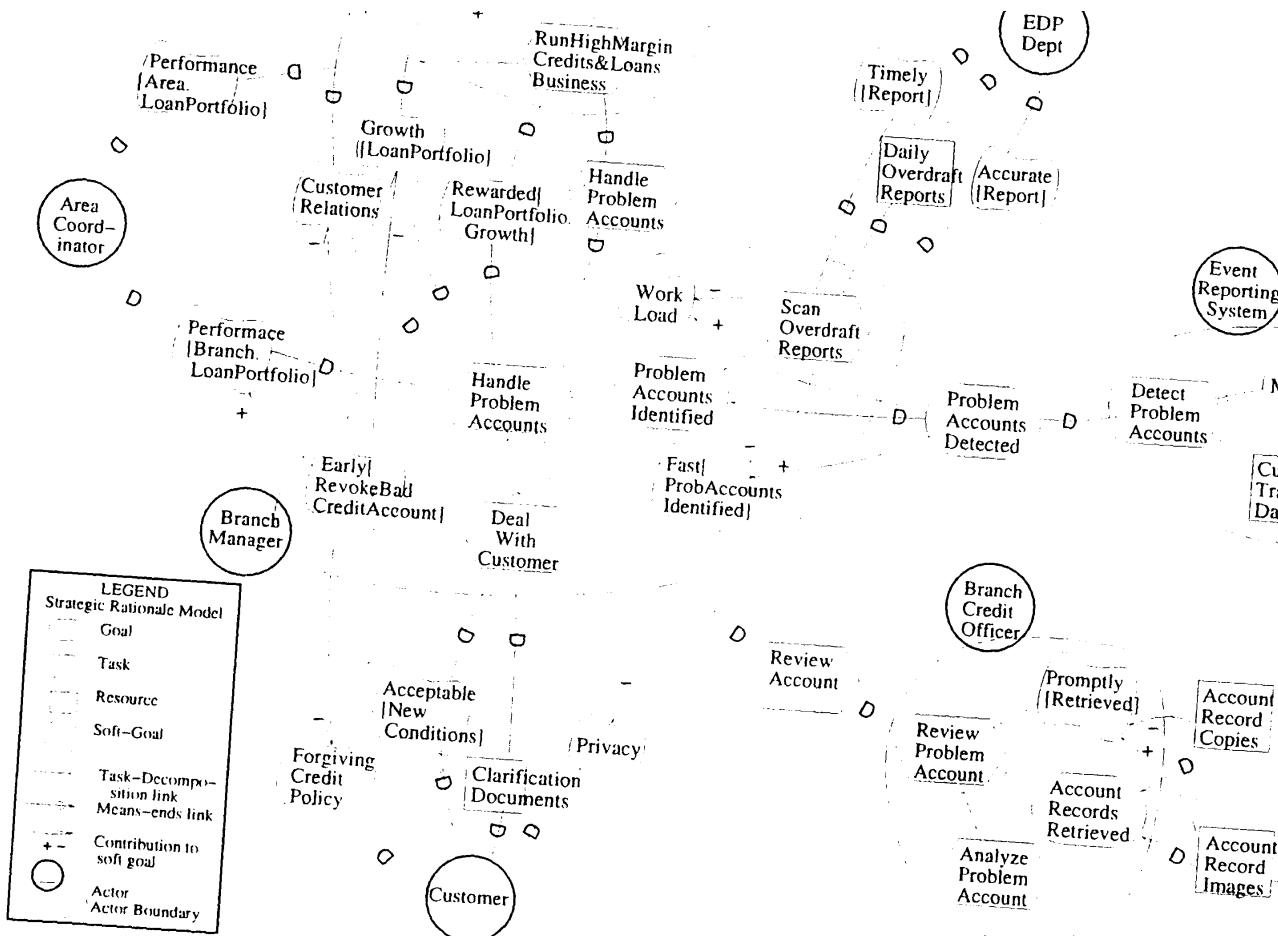
# Key Lessons

- successful in its place
  - technology is mature
  - good for predictable high-volume processes
- key weaknesses
  - modelling is a bottleneck
  - inappropriate for semi-structured and exception-prone work contexts
- future
  - shakeout in workflow arena
  - emerging standards

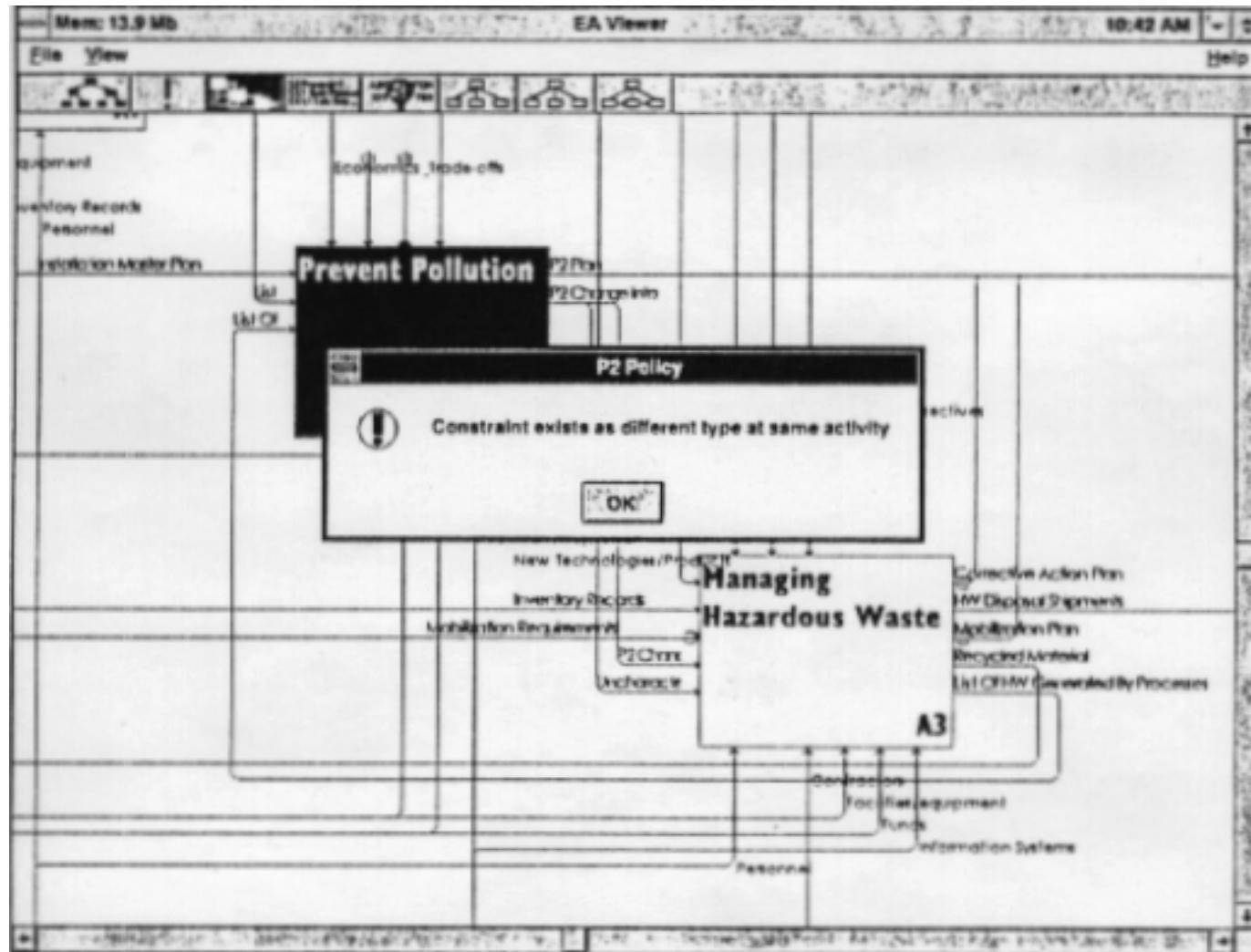
# Promising Directions

- process rationale
- collaborative process design
- template-based design

# Process Rationale



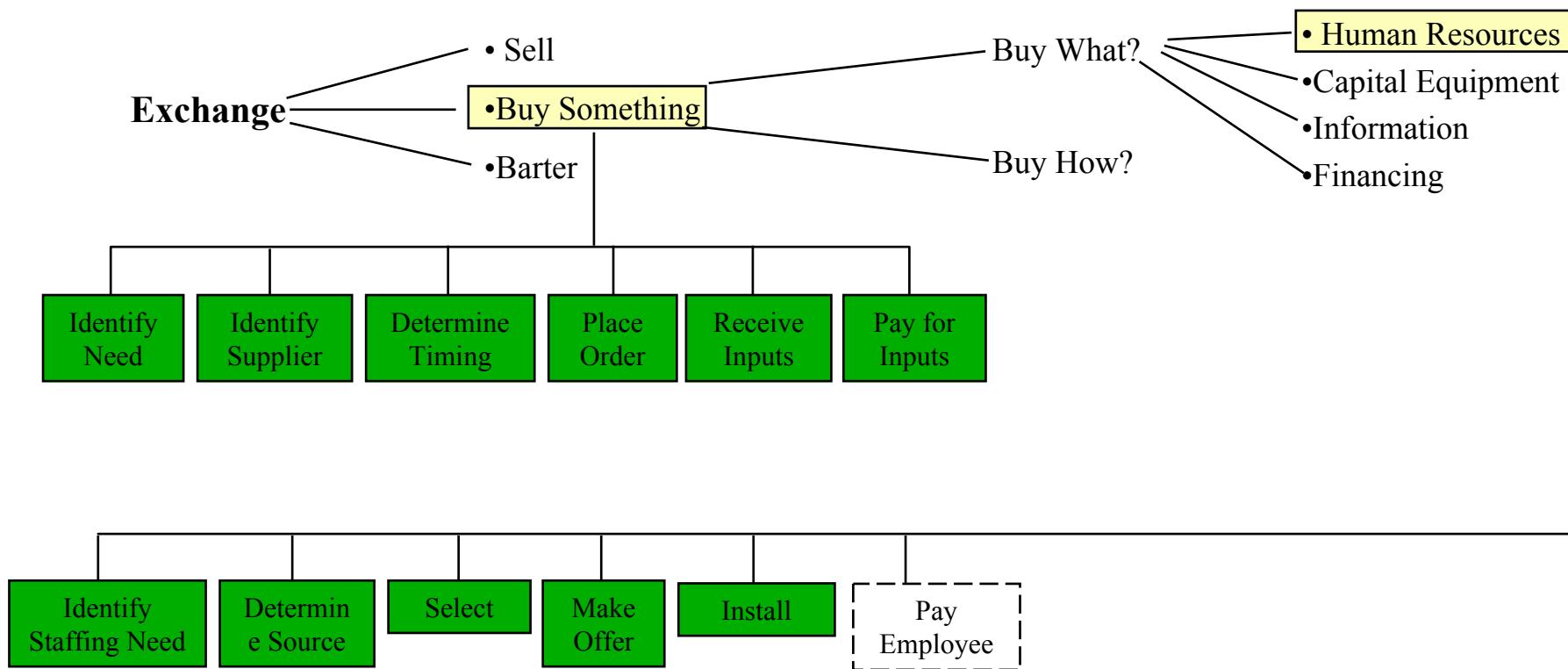
# Collaborative Process Design



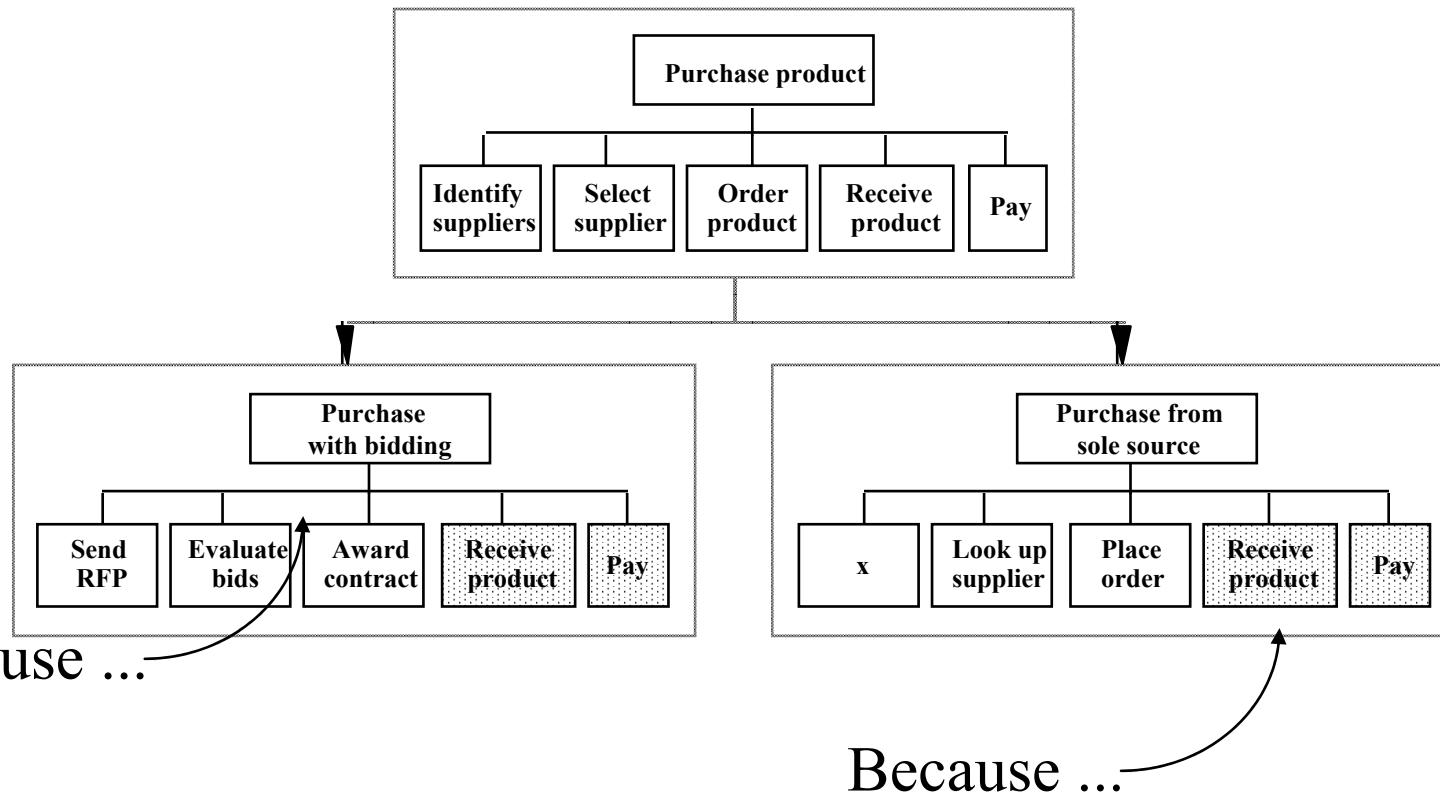
# Template-Based Design

| <i>Company</i>      | <i>Interesting Practice</i>  |
|---------------------|--|
| Marriott            | Voice response system for candidates which screens & prequalifies                    |
| AES Corp            | Lets employees do hiring   |
| Doubletree          | Identifies employee success dimensions and seeks to hire candidates with same traits |
| BMW                 | Use of simulations to select new hires (assembly line)                               |
| Cessna              | Role playing and simulations for executive hires                                     |
| AT&T Universal Card | Employee skills database   |
| Whirlpool           | Human capital war room   |
| Best Software       | On line recruitment management software to post jobs and route resumes               |
| LS Electro          | Hires in advance of need   |
| Monsanto            | Active policy of seeking candidates at conferences                                   |

# Process Taxonomy



# Task Inheritance



# A Tradeoff Table

| <b>Processes</b>   | <b>Price</b> | <b>Service</b> | <b>Comments</b>   |
|--|--------------|----------------|---|
| <b>"Spot" Purchasing -</b><br>Buy one at a time                                  | Mid-High     | Low            | Suited for limited volume, custom products. High variability in price and service with numerous suppliers.                              |
| <b>Single Source -</b><br>Buy from one supplier under contract                   | Mid          | High           | Suited for mid-to-high volume products, requiring compatibility or standardization. Emerging technology. User must use specified brand. |
| <b>Approved Vendor List</b><br>- Buy from several suppliers, each under contract | Low - Mid    | Mid - High     | Suited for high volume, standard products (low tech and high tech). User chooses among several approved suppliers.                      |

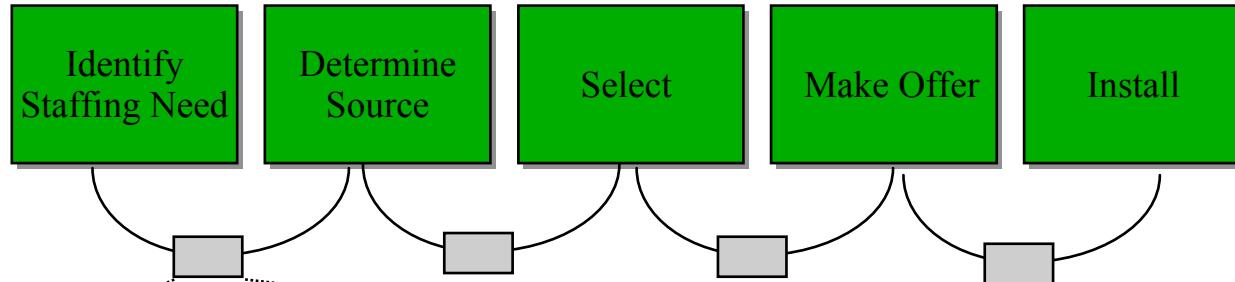
# Process Redesign Method

| <i>Identify Need</i>  | <i>Determine Source</i>  | <i>Select (by whom)</i>  | <i>Select (how)</i>  | <i>Offer</i>  | <i>Install</i>  |
|---|--|--|--|---|---|
| <ul style="list-style-type: none"> <li>• Standards</li> <li>• Committee</li> <li>• Manager</li> <li>• Computer Agent</li> </ul> | <ul style="list-style-type: none"> <li>• Internet</li> <li>• Self ID</li> <li>• Network Organization</li> <li>• Journal</li> <li>• Advertising Mailing List</li> <li>• Catalog</li> <li>• Search Firms</li> <li>• Database</li> <li>• Job Fairs</li> </ul> | <ul style="list-style-type: none"> <li>• External Agency: <ul style="list-style-type: none"> <li>- Prof. Agency</li> <li>- Computer Agent</li> </ul> </li> <li>• Internal: <ul style="list-style-type: none"> <li>- Managers</li> <li>- Employees</li> <li>- HR</li> </ul> </li> <li>• - Computer Agent</li> </ul> | <ul style="list-style-type: none"> <li>• Aptitude or other Success Dimensions</li> <li>• Interview: <ul style="list-style-type: none"> <li>- on line</li> <li>- group</li> <li>- screen</li> </ul> </li> <li>• - individual</li> <li>• Trial: <ul style="list-style-type: none"> <li>- Internship</li> <li>- Probation</li> </ul> </li> <li>• Qualification: <ul style="list-style-type: none"> <li>- certification</li> <li>- education</li> </ul> </li> <li>• Reference Check</li> </ul> | <ul style="list-style-type: none"> <li>• Purchasing</li> <li>• Electronic Requisition</li> <li>• Electronic Catalog</li> <li>• Blanket Order</li> </ul> | <ul style="list-style-type: none"> <li>• Standards</li> <li>• Customized</li> </ul> |

Trade Off Matrix

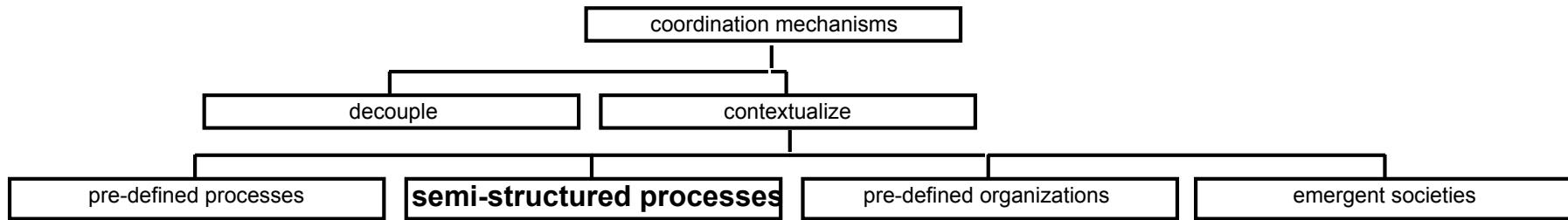
|             | Speed of Reaching Candidate | Speed of Reaching Candidate | Breadth of Access | Cost | Quality of Candidates |
|-------------|-----------------------------|-----------------------------|-------------------|------|-----------------------|
| Internet    | +                           | +                           | -                 | +    | -                     |
| Job Fair    | -                           | -                           | -                 | -    | +                     |
| Advertising | +                           | +                           | +                 | -    | -                     |

# Redesigning Coordination

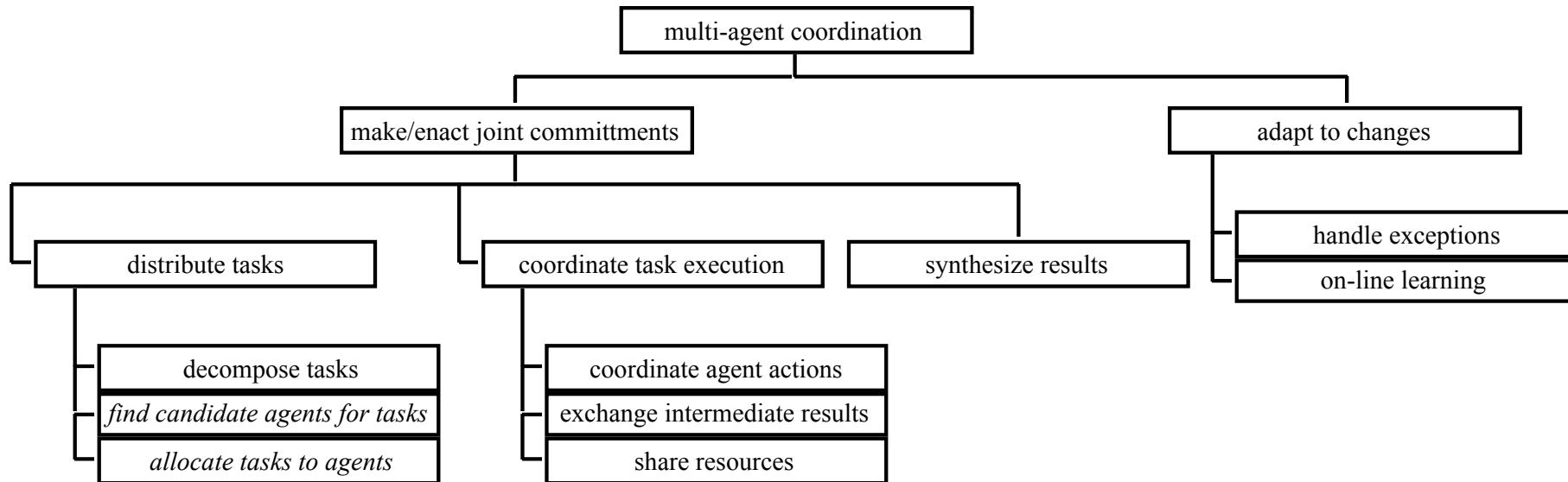


| Link          | Resource | Existing Coord. Mechanism | Dependency Type         | Existing Coord. Process | Options                  | Ideas   |
|---------------|----------|---------------------------|-------------------------|-------------------------|--------------------------|---|
| Need - Source | Info     | Requisition               | Flow:<br>• Prerequisite | Make to Order           | Make to Forecast         | Staffing needs linked to Bus. Planning<br>“Options” market                    |
|               |          |                           |                         |                         | Make to Inventory        | Database of inventory   |
|               |          |                           | • Usability             | Customer Specified      | Standard                 | Templates for categories of hires   |
|               |          |                           | • Accessibility         | Transport               | Make at Point of Use     | Manager identifies own candidates<br>Interactive CHAT rooms<br>System Prompts |
|               |          |                           | Fit                     | During                  | After Before (design)    | System Assisted<br>Sourcing completes info                                    |
|               |          |                           | Sharing                 | None                    | First Come/ First Served | No assigned recruiter- first available in queue owns request                  |
|               |          |                           |                         |                         | Market Like Bidding      | Recruiter bids for work<br>Manager bids for recruiter                         |
|               |          |                           |                         |                         | Priority                 | By size of budget, by seniority   |

# Semi-Structured Processes



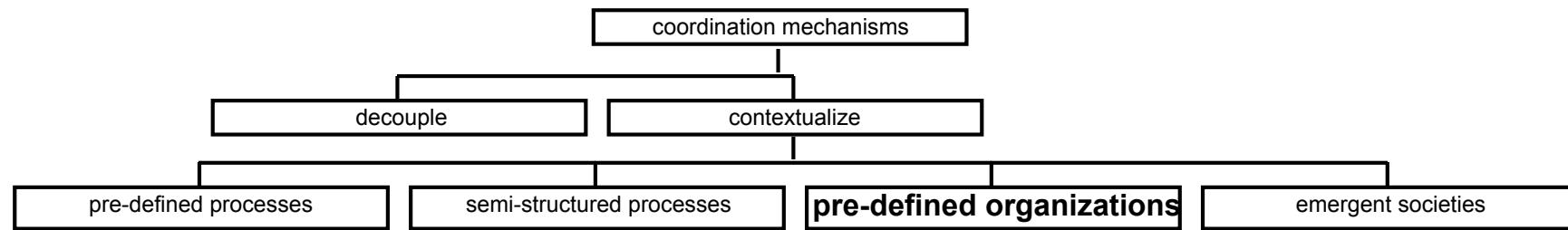
# Late-Binding Process Models



# Tradeoffs

- pros
  - better load balancing
  - avoids agent unavailable exceptions
  - good if resource availability is unpredictable
- cons
  - harder to predict resource needs precisely

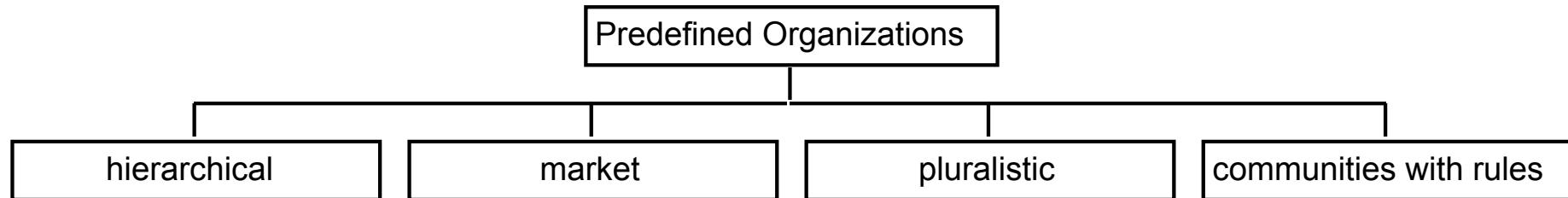
# Predefined Organizations



# Partial Coordination Constraints

- partially pre-defines coordination
  - communication & authority relationships
  - division of labor
- tradeoffs
  - increased predictability -> greater coherence
  - reduced coordination reasoning complexity
  - prone to organizational obsolescence
- must be combined with other mechanisms

# Types of Organizations



# Hierarchical

- authority and reporting follows tree structure
- tradeoffs
  - greater global coherence
  - greater bottlenecks
  - reduced responsiveness
  - suboptimal solutions due to bounded rationality of & abstracted views of higher agents

# Markets

- agents engage in negotiated resource exchanges, typically using pricing mechanisms (details later)
  - allows relatively simple agent protocols
  - can engineer useful systemic behavior even with myopic/selfish agents

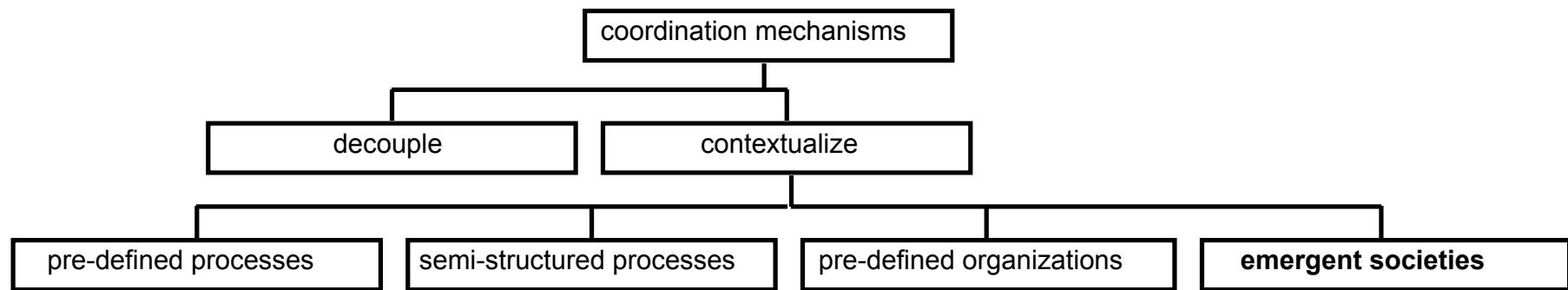
# Pluralistic Societies

- divide agents into several roles
  - solution proposers
  - solution critiquers
  - solution supporters
  - solution testers
  - solution refiners
- real-life example: scientific community

# Communities with Rules

- build conventional decision policies into agents
  - social constraints
    - reduce harmful interactions
    - fragile if some agents don't follow the rules
    - e.g. traffic rules
  - benevolent (deconstraining) agents
    - [adjustably] try to facilitate other agents' work
    - e.g. put away tools

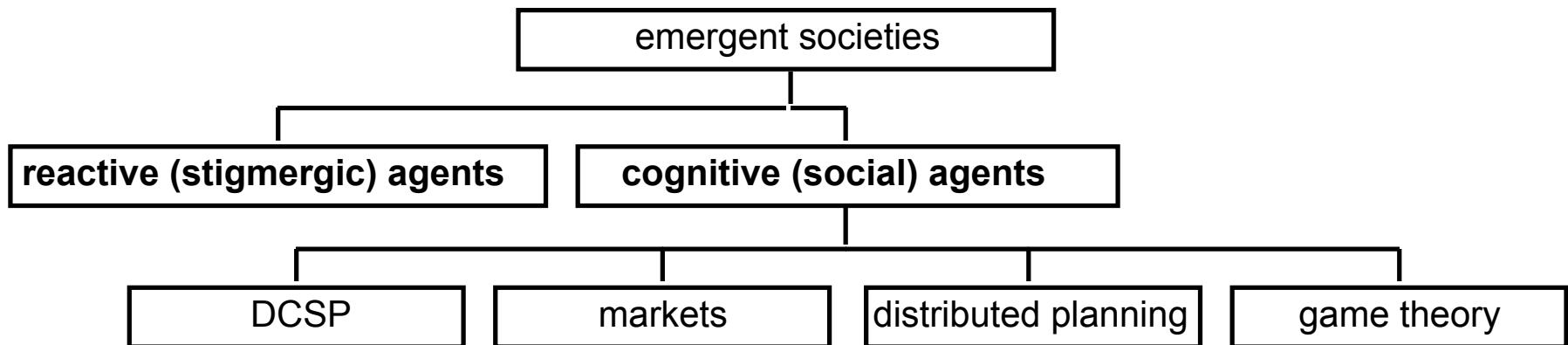
# Emergent Societies



# At Its Infancy

- strengths
  - less need to foresee future uses; agents tailor decisions to [dynamic] context
- limitations
  - limited maturity
  - heavier weight agents
- current focus
  - portability, security, brokering, agent languages

# Stigmergic vs Social Agents



# Tradeoffs

| type  | Pros  | Cons   |
|---|---|--|
| stigmergic:<br>reactive, no<br>world or agent<br>model                  | <ul style="list-style-type: none"><li>• fast &amp; cheap</li><li>• surprisingly powerful &amp; robust</li></ul> | <ul style="list-style-type: none"><li>• requires careful design</li><li>• short term</li><li>• slow adaption</li></ul> |
| socially<br>aware: reasons<br>over explicit<br>model of other<br>agents | <ul style="list-style-type: none"><li>• adaptive</li><li>• proactive</li></ul>                                  | <ul style="list-style-type: none"><li>• expensive</li></ul>  |

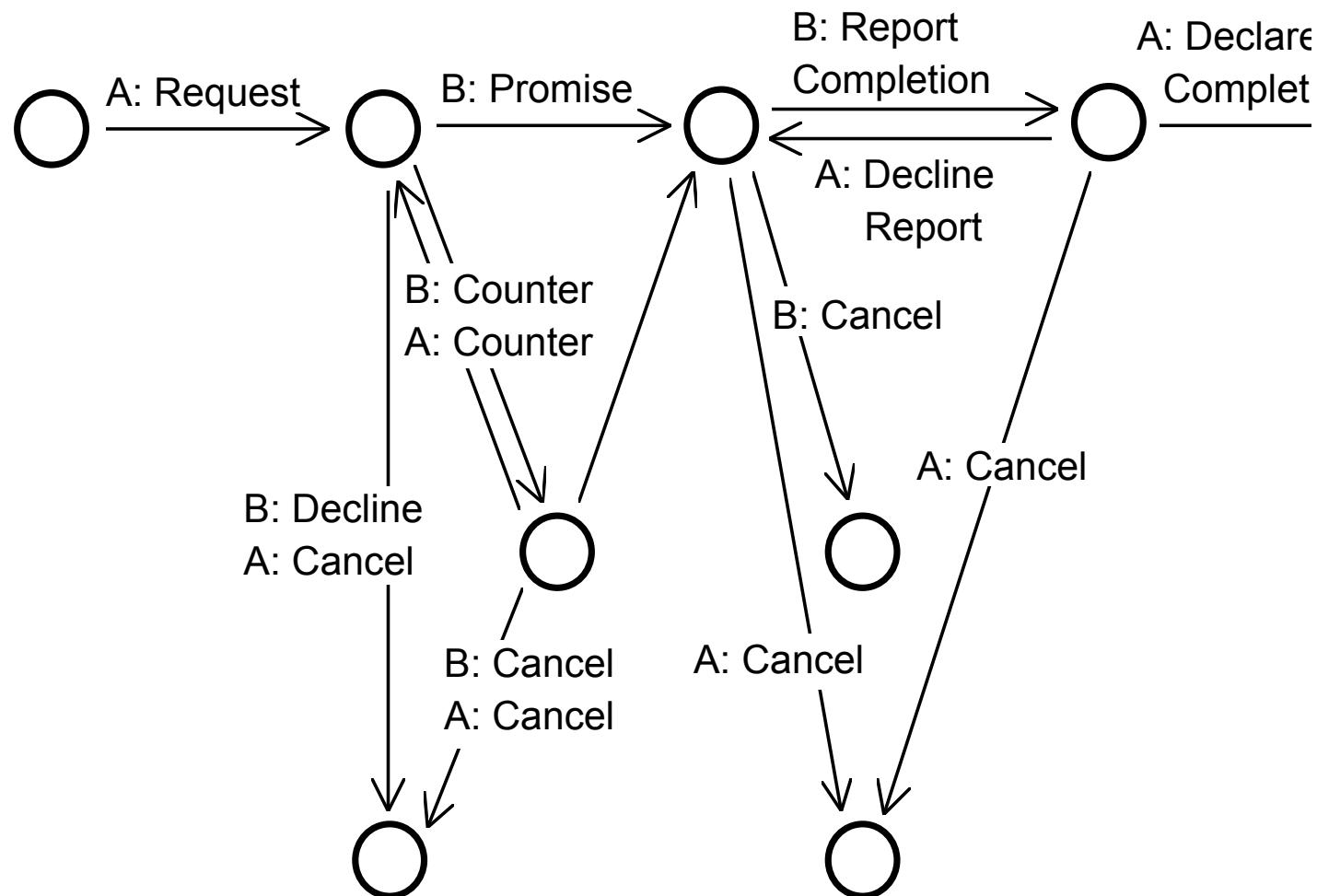
# Stigmergic Agents

- interact reactively via effect on environment
  - cue-based: incidental effects of actions
    - e.g. Brooks' insect robots
    - e.g. puck-gathering robots
    - e.g. CMU Robocup winner
  - sign-based: agents leave “signs”
    - e.g. pheremones for building arches in termite nests
    - e.g. sample collection robots leave crumbs to form transport chains

# Social Models

- represent goals/plans/beliefs for
  - *predicting agent actions*
  - evaluating incoming data (consider the source)
  - deciding where to get needed info
- NB can be social w/o communication
  - plan recognition e.g. among fighter pilots
  - game theoretic

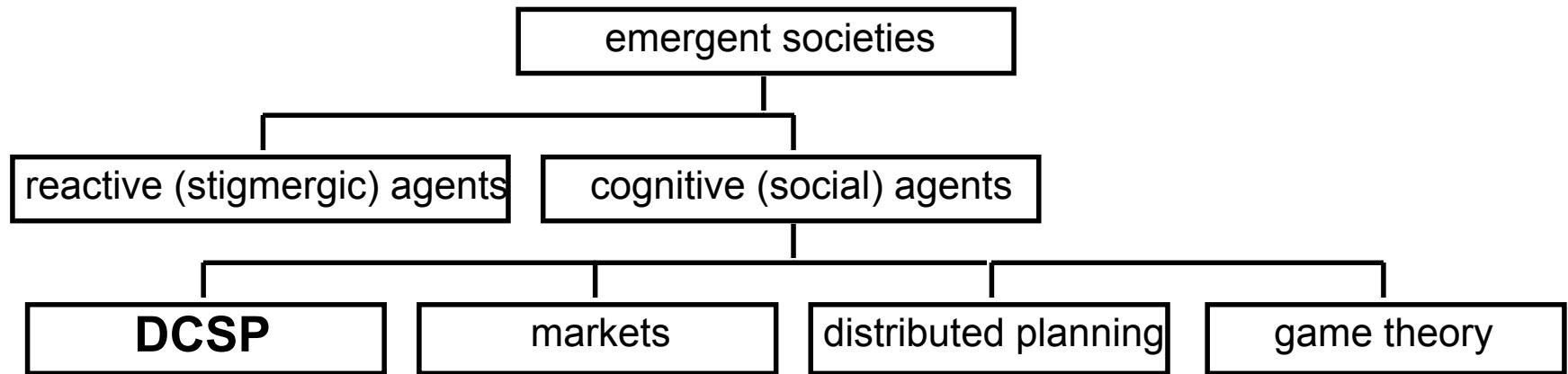
# Speech Acts



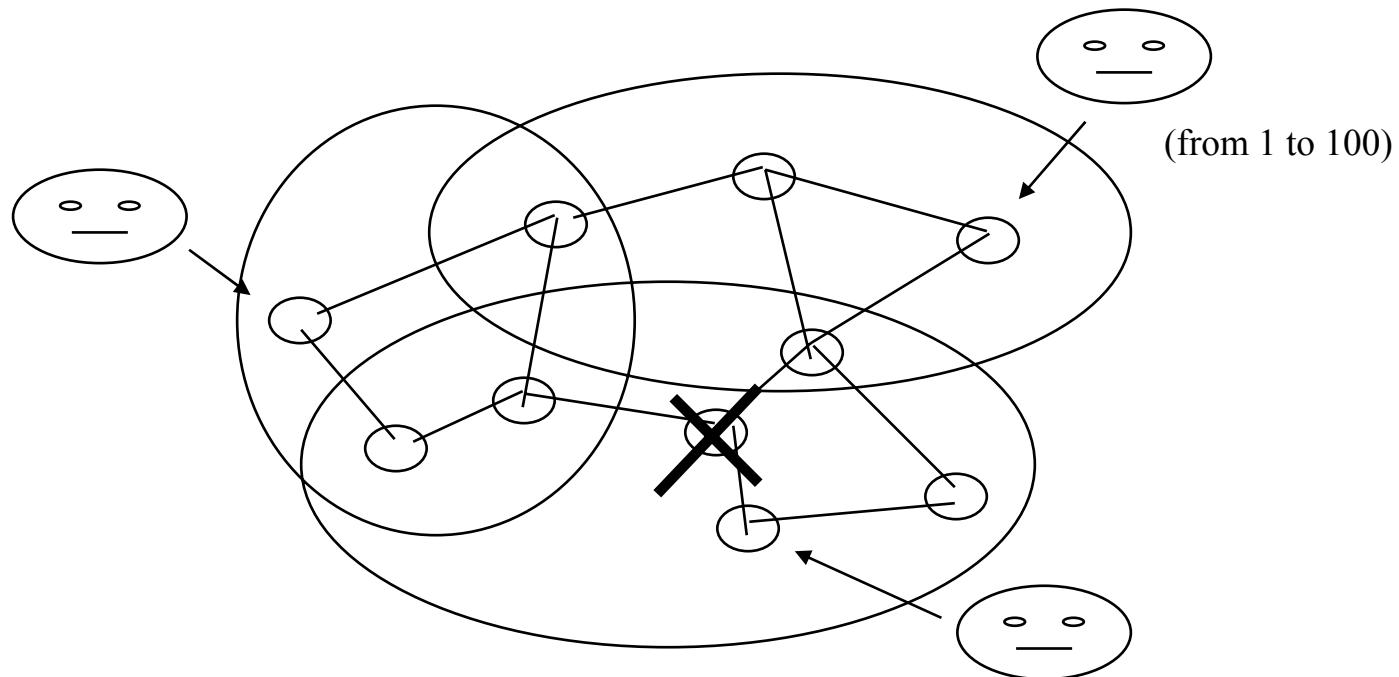
# KQML

- emerging agent system speech act standard
  - (<KQML-performative>
    - :sender <agent-name>
    - :receiver <agent-name>
    - :language <language-name> (usually KIF)
    - :ontology <ontology-name> (multiple emerging ontologies)
    - :content <expression in language using ontology>)
- aimed at information exchange only - necessary but not sufficient

# Distributed Constraint Satisfaction



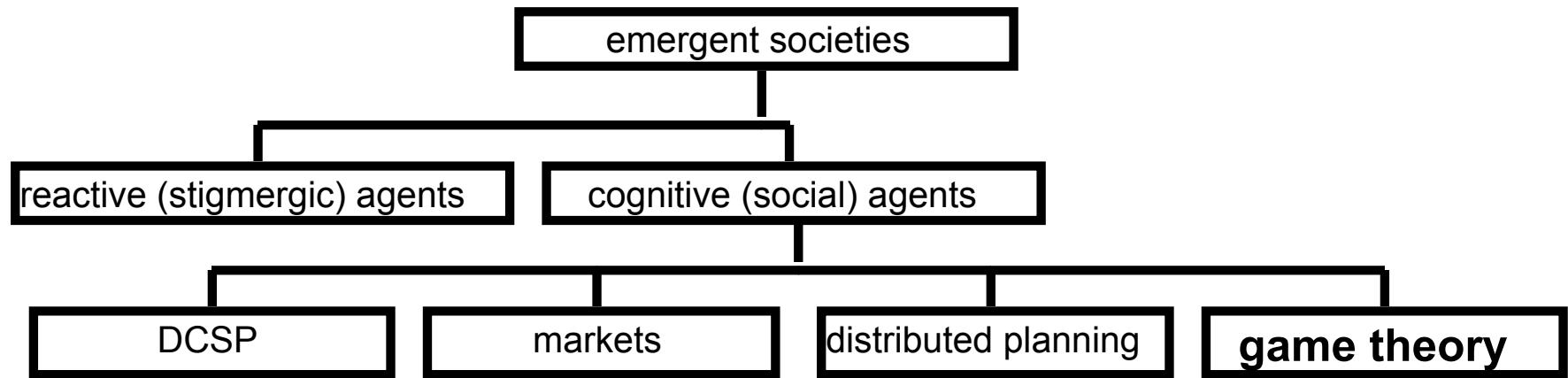
# Exchanging Attribute Value Constraints



# Texture Measures

- agents exchange abstracted state info to prune communication and search
- e.g. Sycara job-shop scheduler
  - resource agents manage machines
  - order agents manage job sequences
  - agents exchange availability constraints
  - also exchanged texture measures: resource utilization gaps, bottleneck identification ...

# Game Theory



# Game Theory

- based on mutually known payoff matrices
- enables provable properties
- example 1: coord w/o communication

|                    | Action 1 (Agent A) | Action 2 (Agent A) |
|--------------------|--------------------|--------------------|
| Action 3 (Agent B) | 3<br>3             | 4<br>2             |
| Action 4 (Agent B) | 1<br>1             | 2<br>4             |

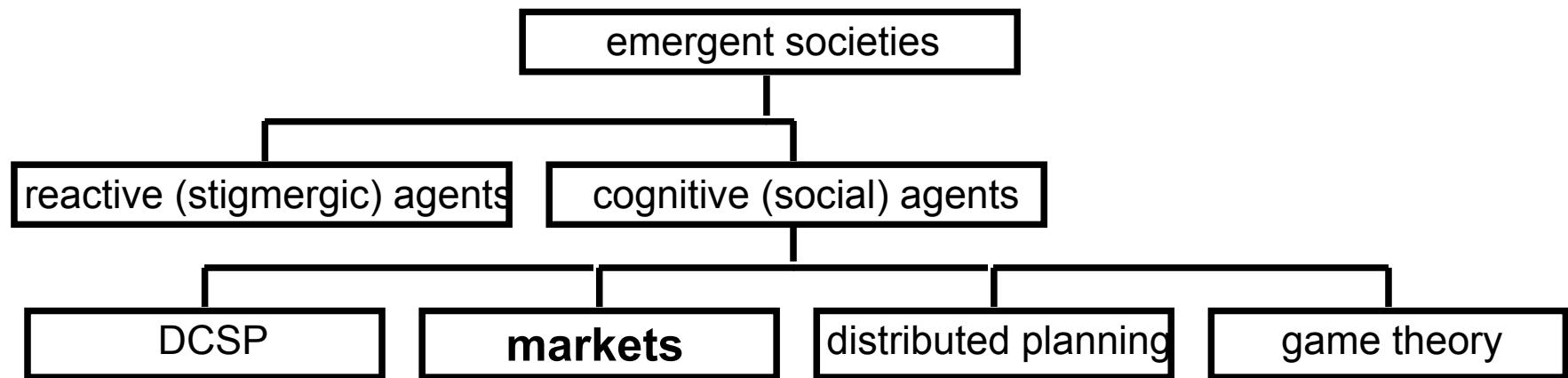
- example 2: negotiate or else

|                    | Action 1 (Agent A) | Action 2 (Agent A) |
|--------------------|--------------------|--------------------|
| Action 3 (Agent B) | -1<br>-1           | 2<br>1             |
| Action 4 (Agent B) | 1<br>2             | -1<br>-1           |

# Limiting Assumptions

- limited by strong underlying assumptions
  - fully rational agents
  - fully mutually known tractable payoff matrices
  - past or future is irrelevant/hidden
  - only two agents

# Markets



# Coordination by Allocation

- key components
  - a set of *goods* (resources) to be traded
  - *consumers* with requirements and endowments
  - *producers* with resource I/O relationships
  - an *allocation mechanism* (typically price based)
- can potentially be applied to many domains
- goods & agents are problem-specific;  
allocation mechanisms are generic

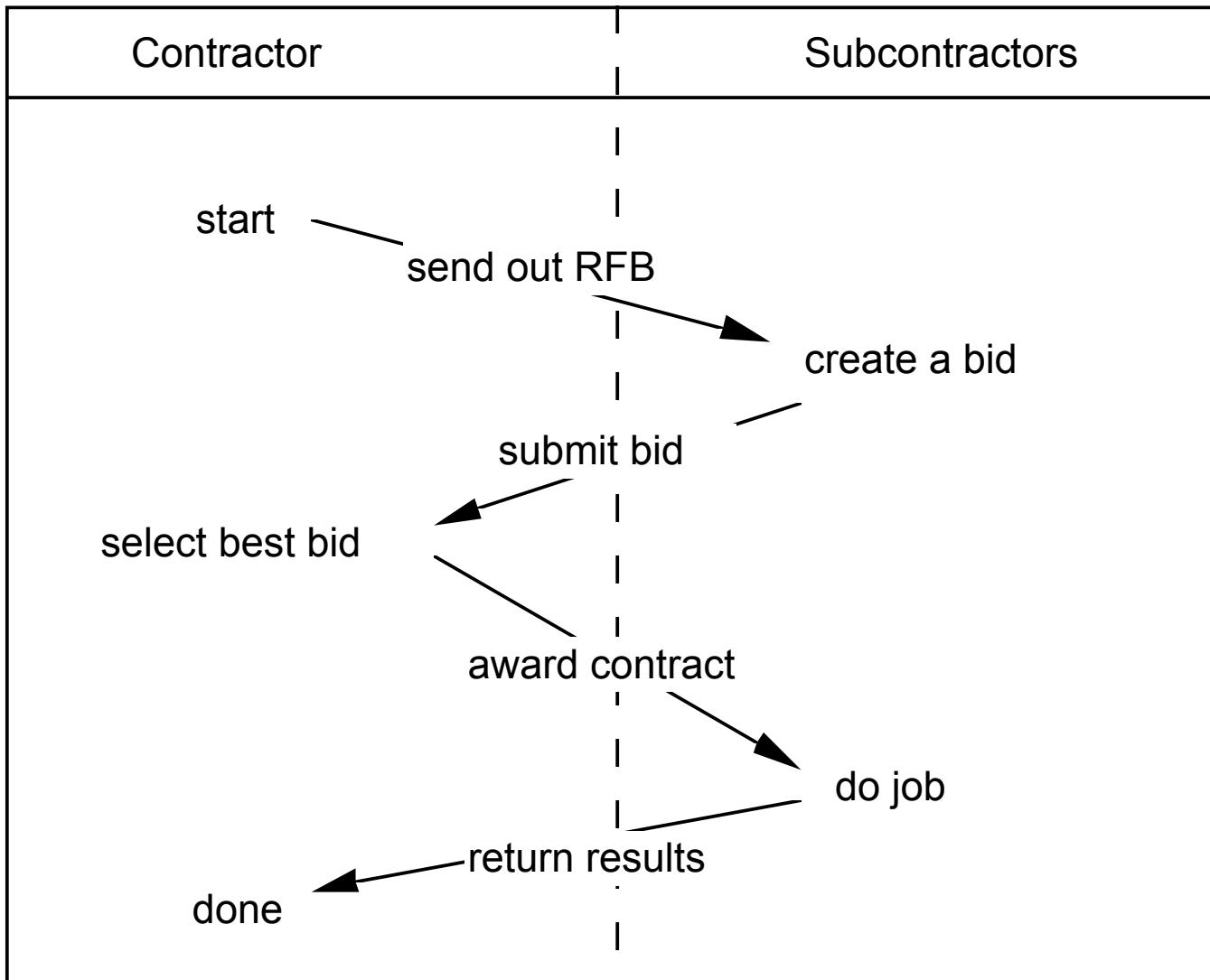
# Allocation Mechanisms



# Mediated vs Unmediated Mechanisms

| type       | pros  | cons   |
|------------|---|--|
| mediated   | <ul style="list-style-type: none"><li>• it may be easier to enforce the negotiation rules (e.g. auction rules)</li><li>• easier to control dissemination of the information within the negotiation process</li></ul>          | <ul style="list-style-type: none"><li>• performance and failure bottleneck</li><li>• mediator can be costly</li><li>• agents have less control about how their [critical] information is distributed</li></ul> |
| unmediated | <ul style="list-style-type: none"><li>• more distribution avoids single failure or performance bottleneck</li><li>• agents control info exchange on their own</li><li>• avoids need for potentially costly mediator</li></ul> | <ul style="list-style-type: none"><li>• may not scale well to large numbers of agents</li></ul>  |

# The Contract Net



# Tradeoffs

- pros
  - dynamic load balancing
  - dynamic agent society membership
- cons
  - no global perspective or lateral interaction
  - sensitive to failures & dishonest agents
- requirements
  - mainly independent coarse grained tasks that match agent skills

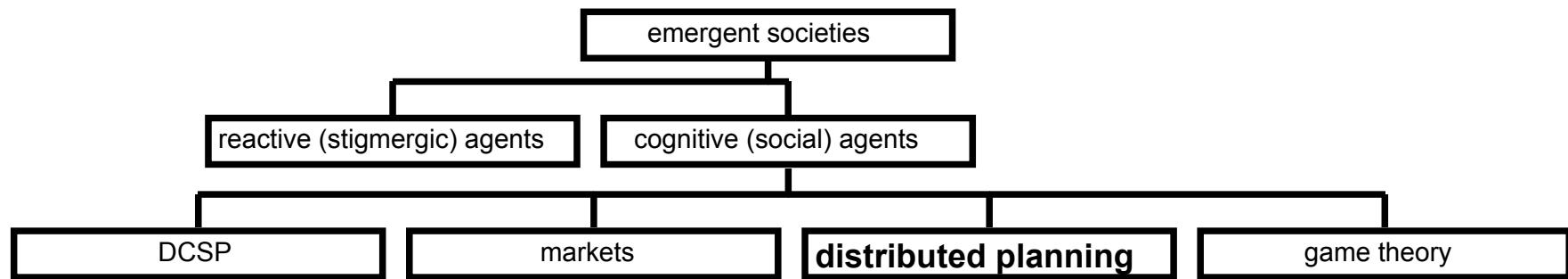
# General Equilibrium Markets

- calculate equilibrium for multi-good market
- example: multi-commodity flow
  - goods = cargo movements
  - consumers = shippers
  - producers = carriers & arbitrageurs
- example: configuration design
  - goods = part costs; part capabilities
  - producers = parts
  - consumers = customer for design

# Tradeoffs

- pros
  - can be applied to many problem types
  - allows simple protocols & agents
  - provable social properties
- cons
  - market design is more an art than a science
  - “hides” important issues (e.g. commitments)
  - prone to “aberrations” (e.g. oscillations)

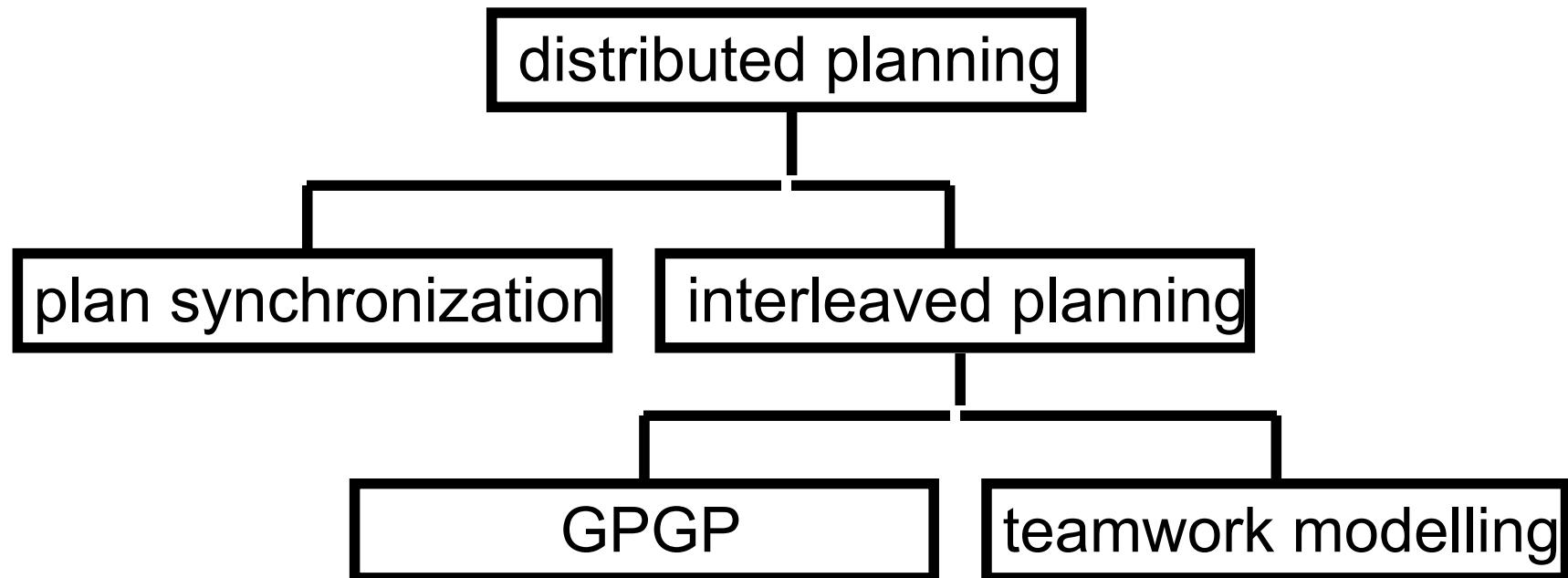
# Distributed Planning



# Tradeoffs

- agents build joint commitments
- pros
  - explicit planning for future
  - good match to human interaction
- cons
  - computation- and communication- intensive

# Synchronization vs Interleaving



# Plan Synchronization

- procedure
  - agents generate completed plans
  - conflicts are detected and removed
  - plans are enacted
- examples
  - job shop synchronizer
  - air traffic controller

# Interleaved Planning

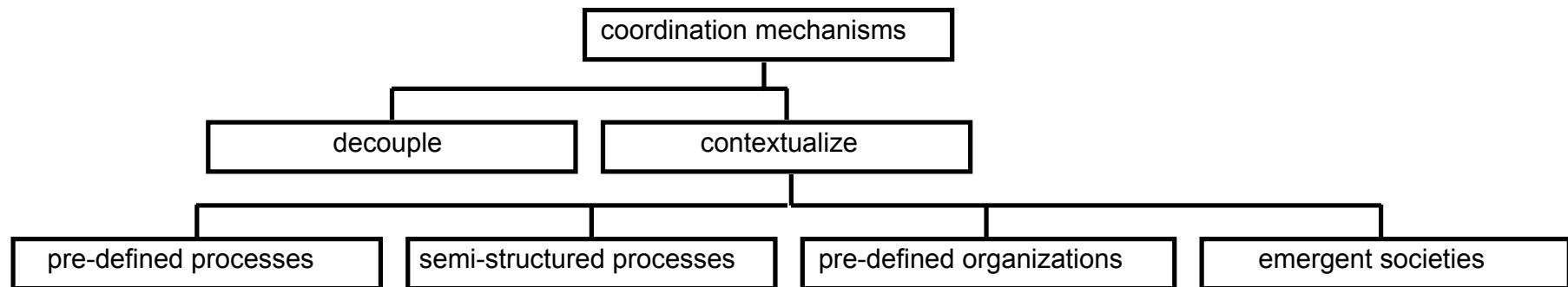
- procedure
  - agents interleave planning, communication and plan enactment
- examples
  - GPGP: agents exchange partial plans
  - STEAM: generic team-building rules

# Tradeoffs

| <b>type</b>                    | <b>pros</b>   | <b>cons</b>  |
|--------------------------------|---|--|
| up-front plan synchronization  | <ul style="list-style-type: none"><li>• easier to do centralized analysis and repair</li></ul>  | <ul style="list-style-type: none"><li>• bottleneck</li><li>• waste time creating original plans</li><li>• non-optimal conflict fixes</li><li>• poor reactivity</li></ul> |
| real-time interleaved planning | <ul style="list-style-type: none"><li>• potential of more quicker finding better coordinated plans</li><li>• more adaptive in dynamic domains</li></ul> | <ul style="list-style-type: none"><li>• more computation and communication intensive</li></ul>   |

# Summary

# A Coordination Taxonomy

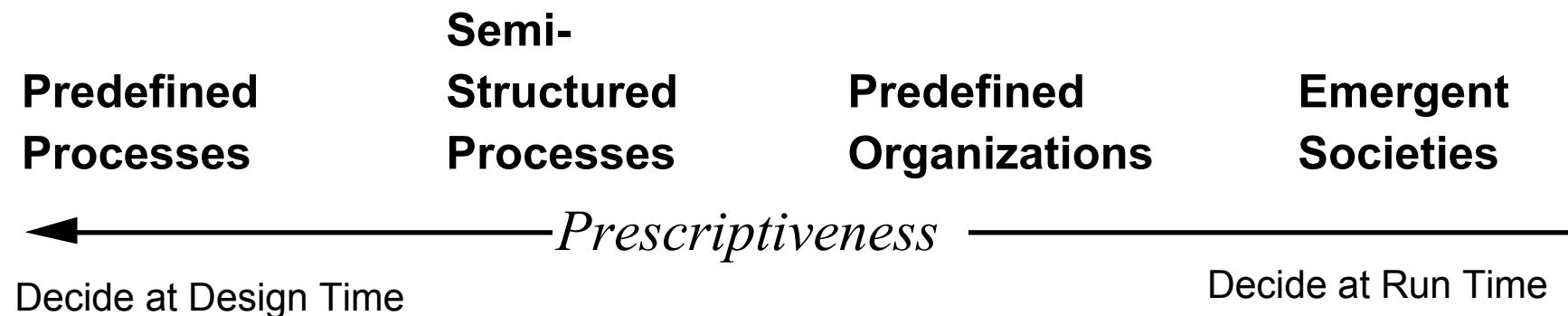


# Decouple vs Contextualize

| Mechanism     | Pros  | Cons   |
|---------------|---|--|
| decouple      | <ul style="list-style-type: none"><li>• less control reasoning</li></ul>                      | <ul style="list-style-type: none"><li>• often leads to non-optimal solutions</li><li>• difficult in some domains</li></ul> |
| contextualize | <ul style="list-style-type: none"><li>• potential for optimality</li><li>• adaptive</li></ul> | <ul style="list-style-type: none"><li>• more control reasoning</li></ul>   |

Decoupling can be used to *reduce*, rather than *eliminate*, the need for coordination

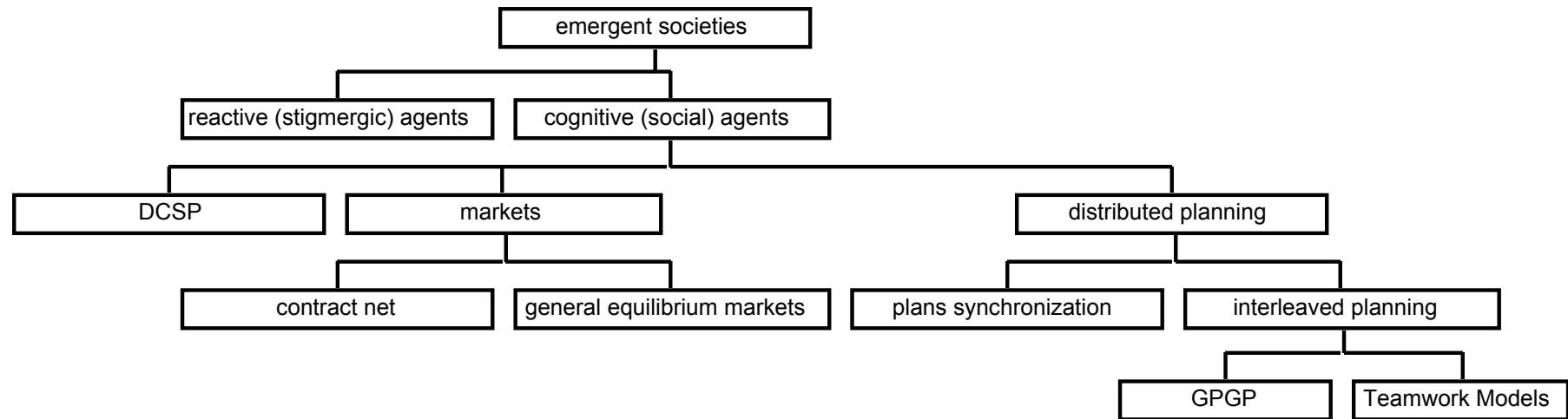
# The Prescriptiveness Continuum



# Prescriptiveness Tradeoffs in Contextualized Mechanisms

| <b>Issue</b>   | <b>Predefined</b>        | <b>Emergent</b>         |
|--|--------------------------|-------------------------|
| underlying metaphor                                    | command and control      | economics, biology      |
| appropriate domains                                    | predictable, centralized | dynamic, distributed    |
| <b>Issues favoring centrally predefined mechanisms</b> |                          |                         |
| theoretical optima?                                    | yes                      | no                      |
| predictability of system                               | at individual level      | only at aggregate level |
| needs high bandwidth and coordination-savvy agents?    | no                       | yes                     |
| technology maturity                                    | high                     | low                     |
| <b>Issues favoring distributed emergent mechanisms</b> |                          |                         |
| match to distributed reality                           | low                      | high                    |
| adaptability/robustness                                | low                      | high                    |
| ease of development                                    | low                      | high                    |
| agent homogeneity constraints                          | restrictive              | nonrestrictive          |

# Emergent Mechanisms



# Lessons

- pre-defined processes still dominate, but
  - limited by definition cost issues
  - poor for dynamic and semi-structured processes
- emergent mechanisms are coming, but
  - need to be better understood
- exception handling is a critical issue for all coordination mechanisms