



ICEIS 2004 Wednesday, April 16, 2004 Kalle Lyytinen, Case

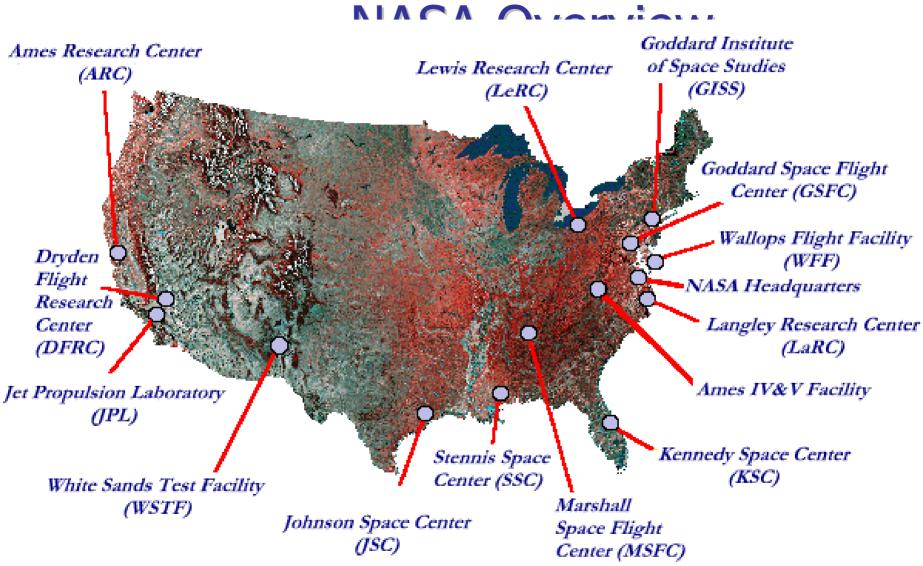
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Motivation

- >50% of large, complex IS development endeavors fail (Gartner, Standish)
- There is a "complexity horizon" beyond which successful design seems random
- The traditional RE strategy: reductive analysis and fine-grained control of components through formalization
- Our contention: the strategy is flawed -- a fallacy of composition and detailed analysis to regain control
- Consider the following...





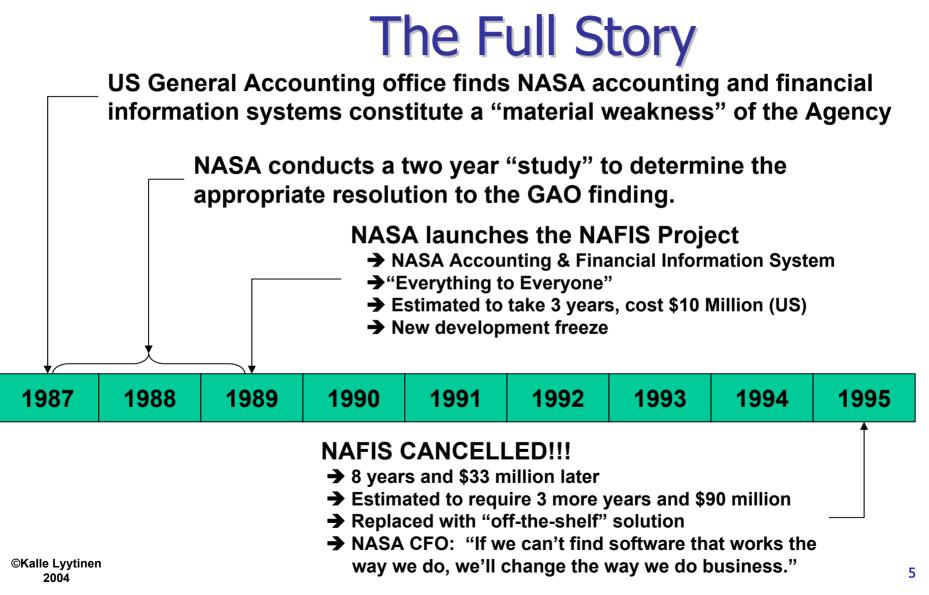


The NASA Problem

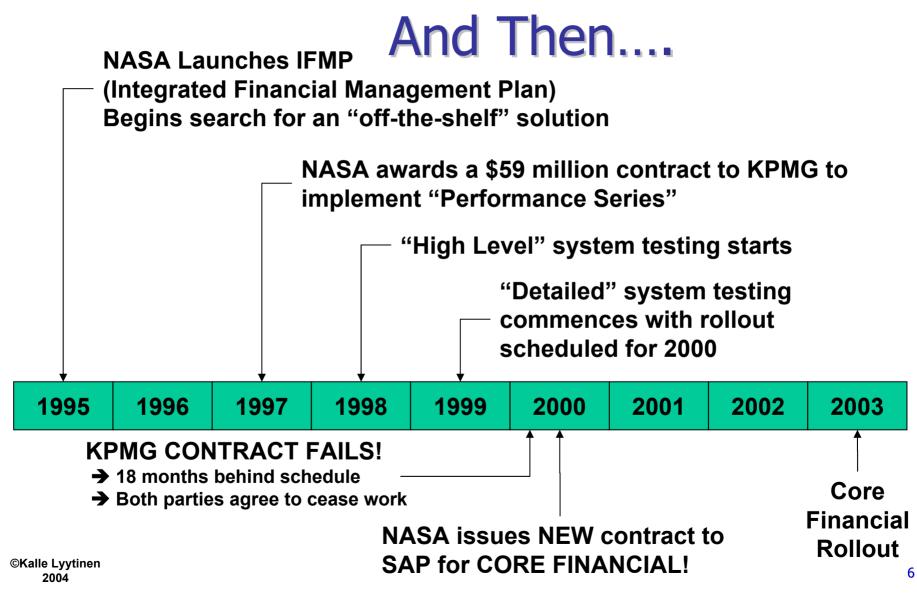
"The Office of Management and Budget ... requires that Federal agencies maintain a single, integrated financial management system. Because NASA's use of individual non-integrated systems at Headquarters and Centers to meet its statutory and regulatory reporting requirements does not conform ..., NASA continues to report a financial management system material weakness."

Source: NASA CFO Act of 1990 5-Year Plan, September 1998











Where Are They Now?

- 16 years and \$100 million into the process
- Core Financial alone will cost more than \$110 million (more)
- 2004 will attempt a complete rollout of "shrinkwrapped" Core Financial
- After 15 30 year old systems still running the Agency!
- The likelihood of some level of failure with IFMP is still high as the organizational control of the system and its structure is not aligned



Complexity and Evolution

- Complex systems in complex domains are irreducible and incompressible (Cilliers)
- "Successful" complex systems are evolutionary not revolutionary (revolutionary change is incremental!)
- Complex systems entail evolutionary requirements analysis and understanding what makes them evolve
- Evolutionary processes occasionally produce equifinal results, but not by controlled design



The Challenge

- We have built very complex systems for complex domains (e.g. wireless services, POTS, Internet)
- We just can't do it on purpose every time, at least not very well.
- We need a different strategy than the one we have been following.

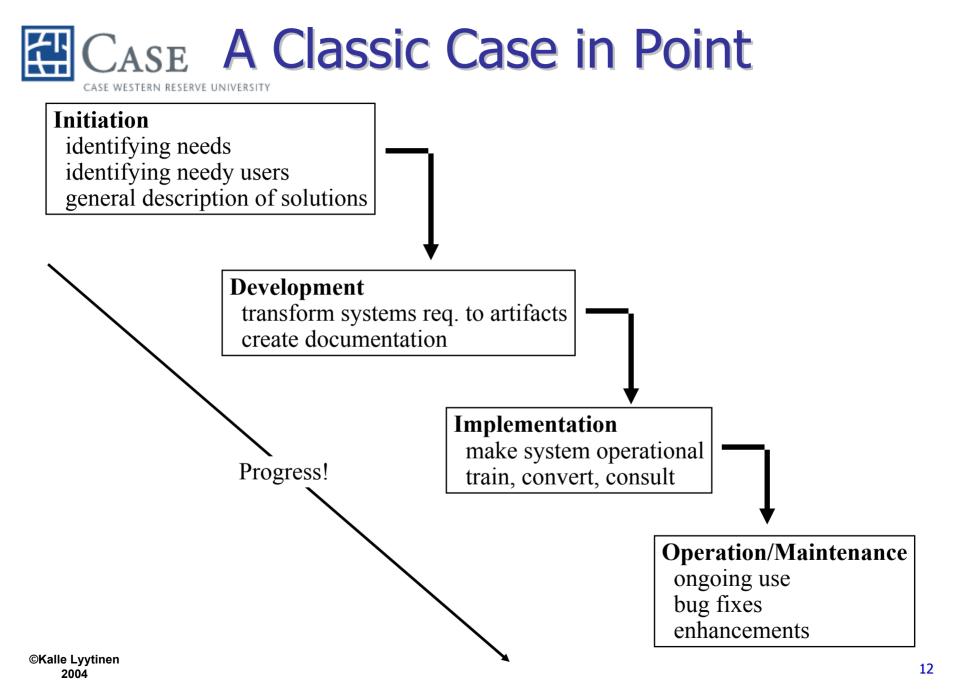


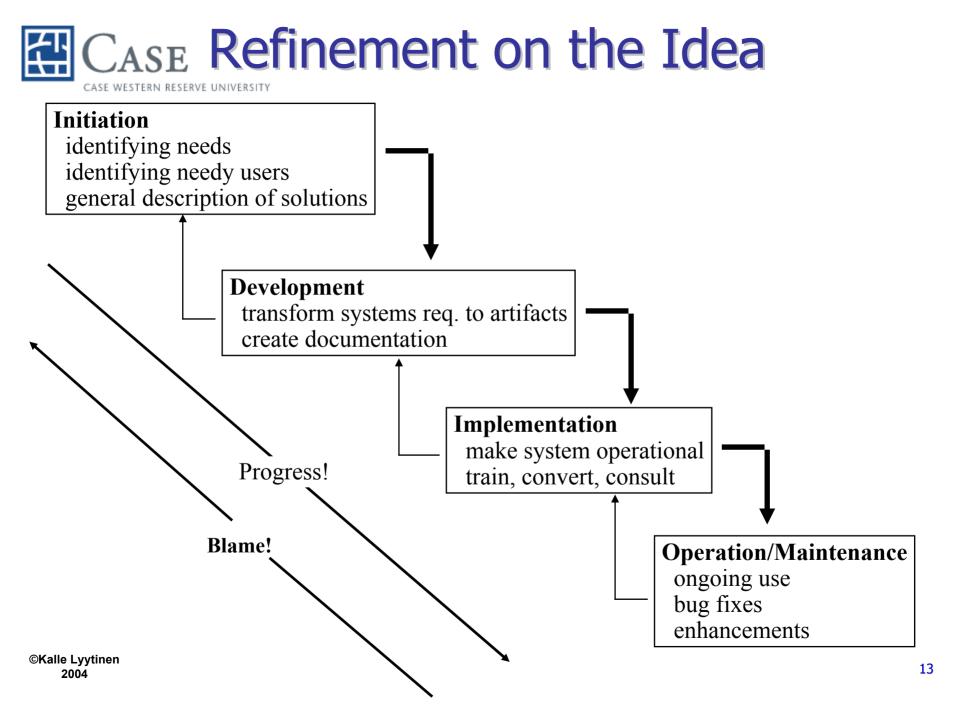
ASE ESTERN RESERVE Challenges of System Design

- The hardest part of design is identifying the set of problems to be addressed (Brooks 1995, Carroll 2000)
- There is rarely only one clear problem to choose to address (March and Heath 1994) (functional instability)
- Initial system design involves
 - Satisfying the needs of conflicting, overlapping groups of stakeholders
 - Not all can win (politics!)
 - Still, want as many to win as possible
- Problem identification → System design *project* identification and selection
 - The system's success or failure is directly tied to its ecology within the environment
 - Examples: Suchman (1987), Orlikowski (1991), Bowers, Button, and Sharrock (1995)



- When you cannot identify clear endogenous or actional causes for problems, you look "upstream" to the priors in the environment
- The existing order that gives rise to task domains and their tasks is the *environment*
- The environment is taken as a natural order, not immutable, but not socially constructed, either
- Failures are usually attributed to failure in requirements analysis.
- This constitutes "push-back" along the causal pathway identified in nearly all system-building models.







A Critique

- The models say nothing how solutions or requirements emerge and how they move within the process
- Agency dynamics of system development
 - Specification as contract (save your ass!)
 - Reluctance to "cross the barrier"
- The necessary reform: systems people must move into the domain space as principals (new logic of responsibility)



Five Reversals

- Complex system development creates goals; it does not follow them
- Constraints are more important than goals in complex system development
- Optimality in relation to goals is dysfunctional: strive to satisfice (Simon)
- Solutions drive problems- not the other way round
- Problems and solutions do not follow uni-directional causality- they are mutually created and dependent

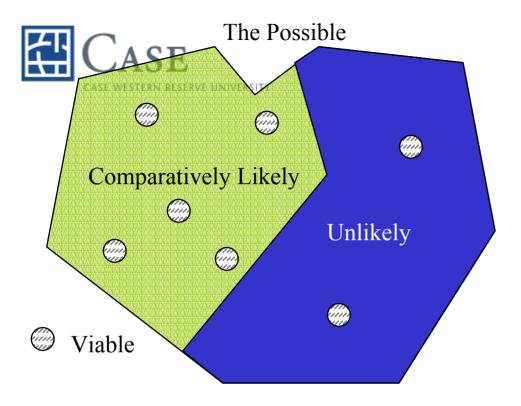


A New Strategy

- An ongoing interplay of discovery on both supply and demand sides (solutions / problems)
- Iterative movement between emerging articulation of problems and potential solutions
- Objectives:
 - continual search for "killer issues" that will render the systems or process moot (constraints)
 - continual adjustment of both problems and solutions toward convergence (protracted walk in functional and political ecologies)

CASE A Prolegomena For High Level Requirements Analysis

- The biggest hurdle is understanding the need to do it: doing the right thing is easy once you know it; the hard part is figuring it out
- The required reversal: do not look for the "right" way; focus on avoiding the wrong ways.
- The most important issues are those that you assume will not change, because those will shape the emerging order.
- High level requirements analysis is a task of narrowing the search space (functional and political ecology) by interpreting design options in light of what will not change, and use that to calibrate action spaces in the residual.



Retail electronic commerce: the changes in the high-level order are likely to be modest; high-level design needs and constraints are largely already mapped out for us.

Wholesale electronic commerce: fundamental changes at the highlevel suggest need for radical rethinking of what should be done.

- The search for local optimality is at least to some degree blind.
- Viable alternatives might exist within the unlikely space (c.f. Progressive).
- What can be achieved- not what ought to be achieved. Ideas are opportunity-driven; implementation is constraint-driven.
- When high-level factors are not changed, the emerging solution will be an incremental change. When they are changed, the emerging solution will be a major departure in which prediction becomes impossible.

¹⁸ ²⁰⁰⁴The focus on the what will not change becomes more important as ¹⁸ the prospect of high-level requirements dislocation grows.



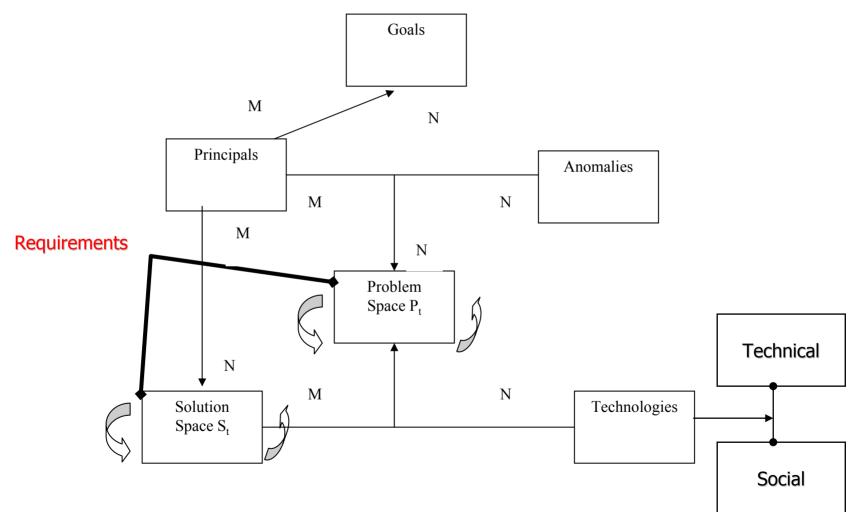
Features of the HLRE model

- requirements map *solutions* with *problems*
- both are socially constructed , fluid (M:N mapping)
- *RE* is a satisfacing, "garbage-can" process that involves mapping and reconstructing *problem* and *solution* spaces

solutions--> problems--> solutions

- Requirements are emergent and discovered through a contracted process that yields a **functional ecology** of requirements
- what will and will not change involves finding stabilities in the socio-technical network a political ecology
- Thereby HLRE can be characterized as *heterogeneous* engineering



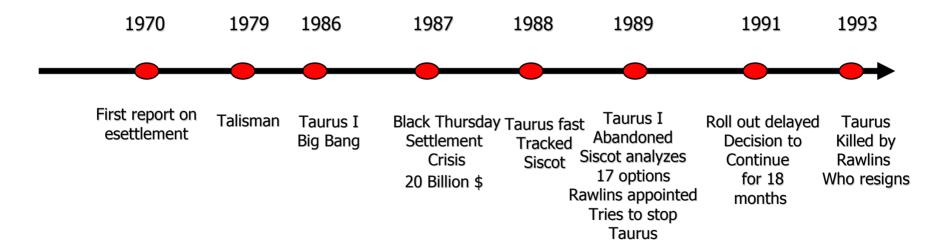


Case Western Western Meser Does this mean? The Taurus Case

- The facts (Drummond: Escalation in Decision Making)
 - Largest software development initiative in Europe 1990-1993
 - Estimated cost 55 million \$ and 150 million \$ from
 - cost c.a. 150 Million \$ for London Stock Exchange, 580 million\$ from the securities industry
 - Abandoned inn 1993 when the projected delivery was moved to 1996 and the cost to 250 \$
 - Reasons for spiraling cost and difficulty:
 - escalating requirements
 - Difficulty to match requirements with feasible implementation (though it was doable)
 - Escalating problems, goals and principals
 - Radical initiative: restructuring of job-floor operations and introducing totally electronic settlement for LSE

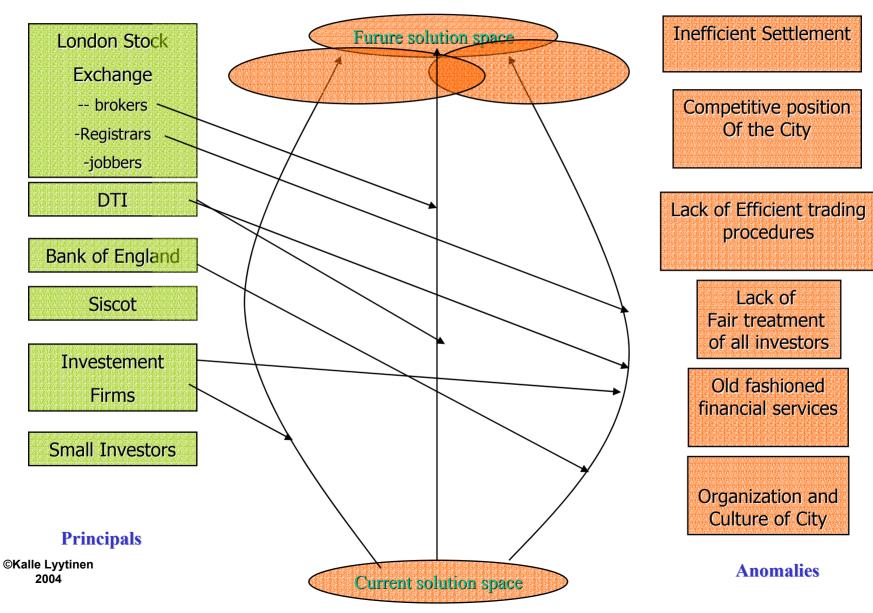


The history



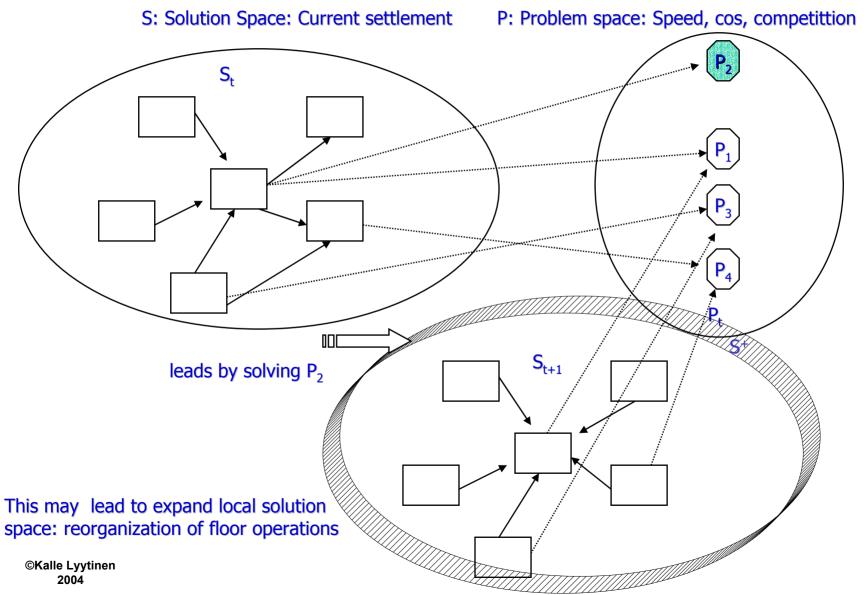


Taurus reconfigured





Analysis with nonconflicting goals



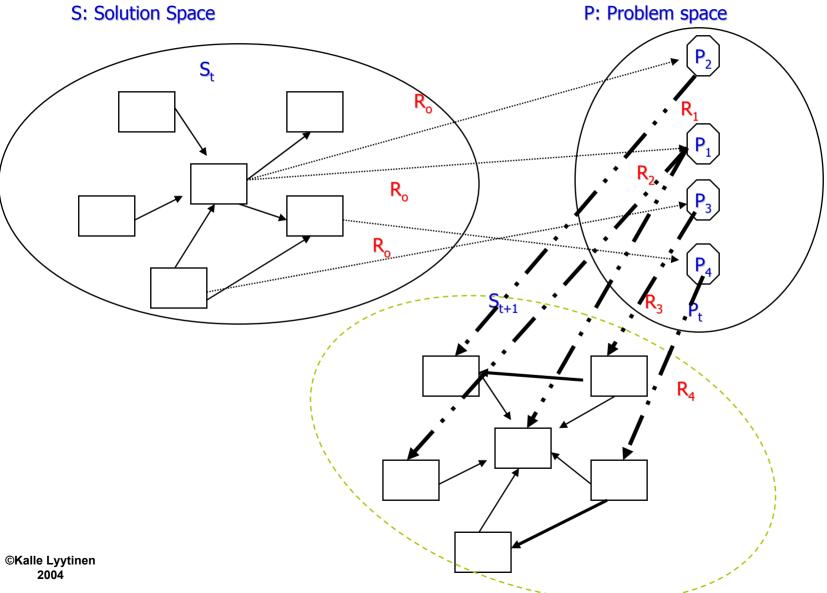


Requirements redefined

- 1. A set of relationships between a solution space and a problem space
 - no more fixed than an evolving understanding of the features of both the solution space and the problem space
 - requirements are not *discovered* but *constructed*
 - requirements provide links to solution space contextualization (functional ecology)



S: Solution Space





Requirements Redefined

2. A typology of requirements: 1) *an objective requirement*: a want, need or desire that corresponds to a problem as contextualized by a part or all of a current solution. Thus a functional requirement forms a relationship that comes from a solution looking for a problem.

2) a *constraint:* a restraining condition imposed upon a solution within S_{t+1} as contextualized by a problem within P_t .



- Framing the Investigation
- Empirical Examination of *In Situ* High Level Project Selection and Requirements Analysis with NMP process (50 interviews, 6 review meetings recorded)
- How does HLRE interact with project scoping and assessment and how does it get done?



Site Selection: NMP

Repeatably Successful Process

- Project selection and requirements analysis process has been historically stable, repeatable and produced consistently viable results
- Has a history of successfully producing large, complex systems
- Barriers to Entry
 - Project selection is politically and economically sensitive
 - Do not want to share confidential information with 3rd parties
 - Observation would influence and bias outcomes
 - Restricted access (if at all) to sensitive meetings



The Field Site

- The New Millennium Program (NMP) at the Jet Propulsion Laboratory (JPL): A group in a NASA research laboratory located in Southern California
- The NMP program's mission: Space flight validate new technologies that are deemed important to NASA's future science missions
 - This includes maturing new technologies (TRL 4 \rightarrow TRL 7)
- "Open and Fair" Competition
 - US Congressional Mandate
 - Process must be well documented
- New process cycle starts once a year
 - 11 cycles started, 5 in progress (each c.a. 100 million \$)

Potential Technology Flight Validation Needs

Exploration of the Solar System



Aeroassist Ballutes



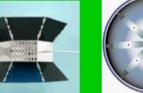
Robotic Assembly



Tethers







Advanced

Instruments

Light Weight

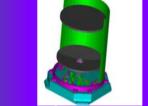
Deployable

Precision **Structure**

Microspacecraft



Solar Sail



Optical Communication

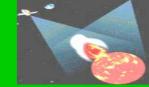
Autonomy &

On-board Processing

Precision

Formation Flying

Sun Earth Connection



Data Synthesis



Constellation Operation



Gossamer Optics

Thermal Control Precision Metrology





Structure & Evolution of The Universe

Drag Free

Inertial Sensors

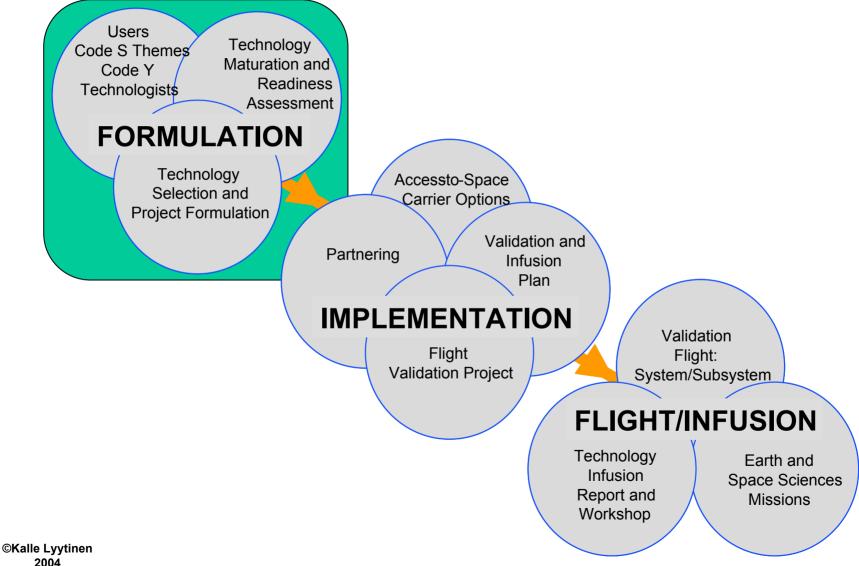
Astronomical Search for Origins



First, Project Selection

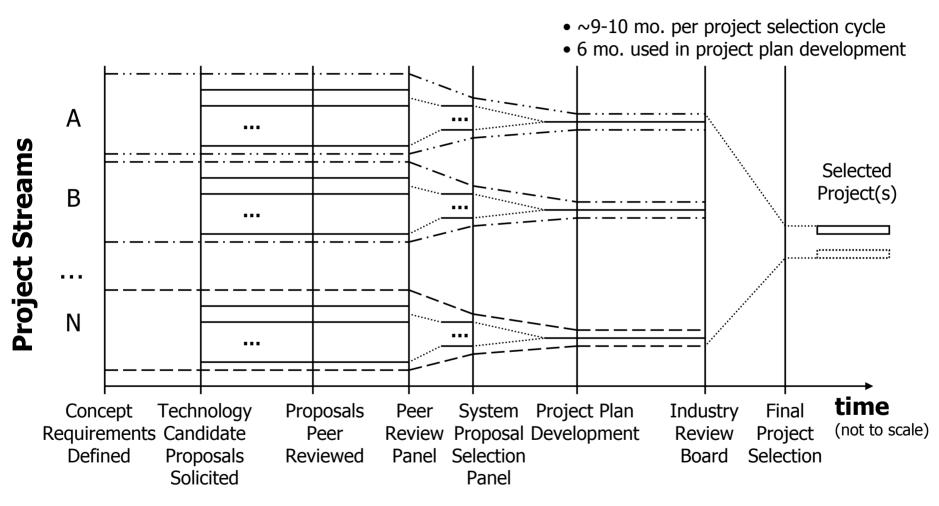
- Determine project choices
- Choose a project to fund and develop
- Then, Requirements Analysis
 - Determining stakeholders' wants, needs, and constraints for a project
 - Requirements Analysis traditionally follows Project Selection
- Does this classic view match what is happening in the field with NASA?
- How does NASA successfully build large, complex systems; is it consistent with this view?
 - How are requirements determined *in situ* for large, complex systems?
 - What is the relationship between requirements determination and project formation?

CASE NEW P Flight Validation Process



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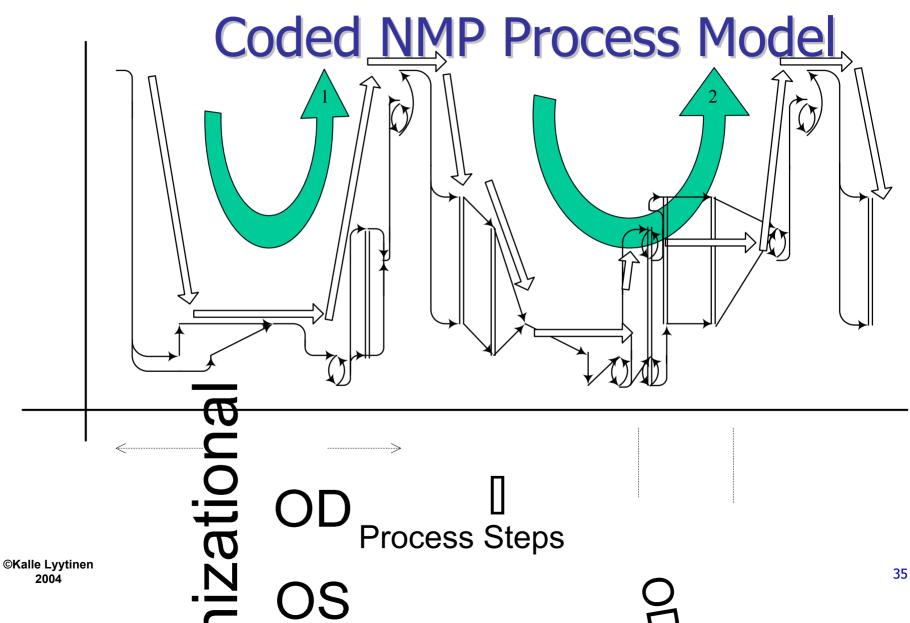




Process Steps

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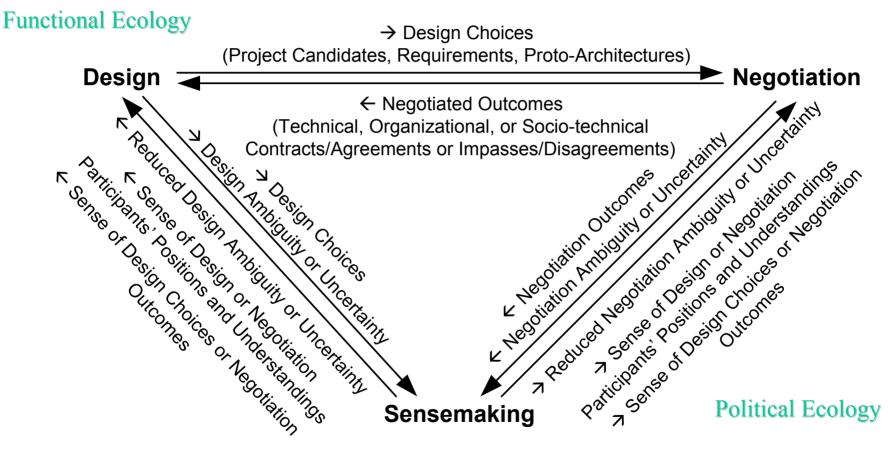


Lessons

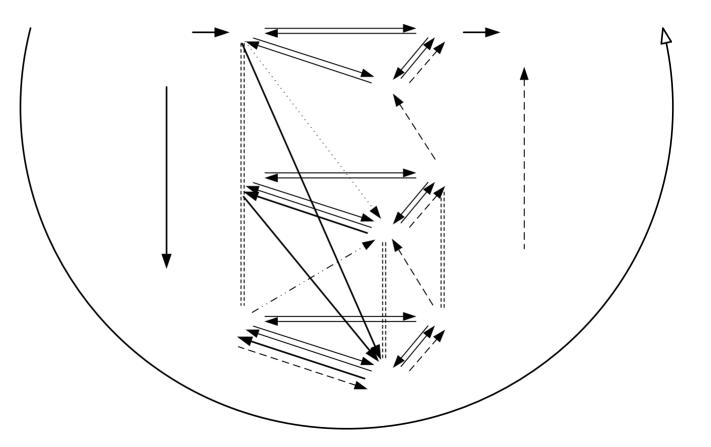
- Two cycles of feedback from different layers of organizational responsibility
- Drives a U shape cycle of design-sense-making and negotiation



DNS Activity Triangle



CASE WESTER Authority-Activity Model as Applied to the NMP





Project Selection and Requirements Analysis

- Procedures are generalizable *authority-activity components*
 - Engage technical, project, and organizational authority levels
 - Design, sensemaking, and negotiation primary activities
- Requirements analysis always performed at the different authority levels
 - Allows each level to manage their own view and control of requirements (REs as boundary objects)
 - Allows each level to learn and build upon that which was learned by the other levels (Res as boundary objects)
 - *Negative requirements* key in project candidate survival (focus on constraints)

CASE Organizational Requirements CASE WESTERN RESERVE UNIVERSITY OF CASE WESTERN RESERVE UNIVERSITY OF CASE OF

- An organization must combine effective authority-activity components to create stable S-P-FS Alignments for large, complex projects- this is not a Robinson Crusoe adventure
- Right organization of authority/activity components is critical for successful HLRE
- Organization as Requirements Analyst
 - Individual analyst is not equipped nor empowered to handle the organizational complexity of large system design
 - Individual analyst as shepherd for moving between levels of authority and different concerns of system design
 - Necessity to organize negotiation and sense-making through boundary objects



HLRE Boundary Objects in NMP

Design	Specifications (Requirements, Project) Proto-architectures (Concepts)
Sensemaking	Individual or Collective: Sense of Design (Requirements, Projects, Proto-architectures) Sense of Agreement/Disagreement Sense of Process Participants Positions or Understandings
Negotiation	Functional (Technical, Socio-technical) Agreement/Contract Political (Organizational Power and Resource Allocation) Agreement/Contract

- Help build and reinforce legitimation
- Propel the system design process
- Used to form and stabilize the ecology of requirements (both functional and political)
- Connectors on the DNS Triangle



Attributes of Requirements and Projects

Co-Determination

- Multiple Parallel Competitive Requirements Analysis (several solution-problem alignments)
- Balance of Power (or lack thereof) amongst divergent authority levels
 - Disparate Stakeholder Power
 - Requirements Power Inequality
 - Consensus Emergence
- Requirements analysis was performed at the different authority levels
 - Manage their own of requirements
 - Reflective application of their requirements
 - Learn and build upon that which was learned by the other levels
 - Design validation
- Negative requirements key in project candidate assessment for "killing" issues; validates the logic of falsification in requirements determination



Implications

- all HLRE solutions are heterogenous (otherwise they are not complex)
- requirements engineering involves satisficing
- requirements involve also a discovery of goals and projections of new solution capabilities by different principals and policy making
- R_o and R_c form the basis for requirements specification: A requirement specification is the set of requirements selected for attention by the principal requirements owners (which may shift)
- If you change any: principals, goals, solution spaces, problems (and by transitivity technologies) your requirements are likely to change
- Requirements create dynamic relationships between **specific** solution spaces and a specific problem space such that the principal 's objectives are realized in the context of constraints



Conclusions

- requirements emerge through the identification of anomalies or changes in the solution space (technical opportunities)
- requirements lead to altered perceptions of solutions and problems and thus to an escalating "learning" cycle
- in large scale systems this necessitates local adaptation and heuristics where one examines what should not be changed (what must be retained in the current solution space as a basis for emerging order)
- Often failed requirements involve imitations, are developed randomly, or impose only technical changes thus ignoring the heterogenous nature of the HLRE



Implications

- requirements fail often due to "insufficient" or incorrect specificity (cf. NASA IFMP) w.r.t. S-P alignments
- specificity impossible to achieve due to bounded rationality, changing environmental conditions, limited resources, problem blossoming or political shifts (goals change)
- the number of requirements for a given problem spaces is non-linearly growing and drastically affected by small changes in the problem space, or fixation of the solution space (requirements paralysis)



Conclusions

- Killer problems: high risk or "impossible" move from the problem space (single or interrelated sets of problems) --> there are also killer requirements
- The process of HLRE involves incremental adaptation of S-P-S mappings over time at different levels of authority (design downwards, negotiate upwards)
- These processes must be aligned with authority structures that are drawn upon in stabilizing the mappings



Future research

Future research

- examine situations with several principals, conflicting goal sets (political ecology of requirements); how negotiation gets done (interorganizational systems)
- case studies of how and why specific RE processes succeeded and-or failed with specific configurations and types of software
- empirical analysis of enacted RE processes to validate and refine the model
- development of prescriptive framework for the HLRE moves



Literature

- Bergman M, King J., Lyytinen K. (2002): "Large scale requirements analysis revisited: The need for understanding the political ecology of requirements engineering, *Requirements Engineering Journal*
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- Bergman M., Mark G. (2003): "In situ analysis: a deeper analysis of the relationship between requirements determination and project selection", RE'03, Essen, Germany
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The Killer Requirements



